2024 COMPENSATION AND BENEFITS SURVEY FOR ORGANIZATIONS SERVING PEOPLE WITH VISION LOSS

Sponsored by VisionServe Alliance, National Industries for the Blind, and the National Association for the Employment of People Who Are Blind

This document lists all of the questions asked in the online survey questionnaire. You can use it to help gather your organization's information before submitting data online.

Your online response will be submitted directly to our survey consultant based in Oakland, California. The data entry website uses advanced encryption technology so that data is safe both while being submitted and also while stored in the survey database. All data is held in strictest confidence and is reviewed only by the survey consultant. Results will be reported in the aggregate so that no survey information can be traced to any particular organization.

This questionnaire contains the following sections:

Organization
Compensation & Employment Practices
Paid Time Off Practices
Insurance Benefits
Retirement Benefits
DEIA Practices

Compensation: Executive-Level Jobs

Director/Manager-Level Jobs Vision-Specific Professional Jobs

Glossary of Terms

Submit your data by Monday, June 3 and you will receive a copy of the final report in July. The cost of the report is:

- Free for members of VSA, NIB and/or NAEPB who fill out the survey
- \$300 for members of VSA, NIB and/or NAEPB who not fill out the survey
- \$600 for non-members. If you fill out the survey and you are not a member of VSA, NIB and/or NAEPB, you will be sent an invoice before you receive your final report. Not a member? This is the perfect reason to join and receive your Compensation and Benefit report for free.

Note: Please do not fill out this survey unless you are an organization that provides services to people who are blind and/or visually impaired.

If you have any questions, please contact Rita Haronian at 510-645-1005 or survey@nonprofitcomp.com.

ORGANIZATI	ON
Organization name:	
Name of person completing survey:	
Title:	
Telephone (w/ext. if applicable):	
Email:	
Website:	
Street address:	
City, State, Zip:	
Annual anaroting hudget for anymout figurely years	
Annual operating budget for current fiscal year: (Gross expense less capital expenses, depreciation, and cost of raw n	natorials S
if your organization is a manufacturing facility.)	1atti 1ais
Total payroll budget for the current fiscal year. Include all employee	
pay is reported on form W-2, including seasonal employees. Do not i	nclude \$

				r uii- i ime	Part-11me	
	number of employees: ot include temporary staff, contract staff (or volun	teers)			
Number of employees who are new in their positions during the past 12 months due to VOLUNTARY TURNOVER: (Do not include newly created positions, temporary employees, contractors or volunteers.) Number of employees who are new in their positions during the past 12 months due to INVOLUNTARY TURNOVER: (Do not include newly created positions, temporary employees, contractors or volunteers.)						
What	is the beginning date of your current fisca	al year?				
	check the box next to the best description Contributions from individuals (excluding Contributions from foundations or trusts United Way (or other federated workplace Government funding Revenue from sales Income from investments Membership dues Program fees to clients Third party payers (Medicare/insurance) Other, please describe:	foundati	ons)	mary source of fu	nding:	
Please	Early Intervention/Pre-School Dog Guide School Industries/Manufacturing/Services Industries/Manufacturing/Services + Rehal Membership or Professional Support Organ Multiple Services - Adult Vision Rehabilit Multiple-Aged/ Multiple Services Vision F School for the Blind - Residential and Nor Vocational Training Specific - Residential Other, please describe:	bilitation nization cation Rehabilita n-Reside	ation ntial	ccurately reflects	your organizatio	n's mission:
Please	note how your current President/CEO/E Male Female Non-Binary/Non-Conforming	xecutive	Person of color Multiracial Latinx/Hispanic 6		pply:	
	Blind/Legally blind Low vision Has significant disabilities other than blind	ness	LGBTQIA+			
How 1	nany people serve on your organization's enter the number of Leadership Team m Male Female Non-Binary/Non-Conforming	Leaders			:	
	Blind/Legally blind Low vision Has significant disabilities other than blind	ness	LGBTQIA+			

Please	note how your current Board Chair ident	tifies. Ch	eck all that apply:
	Male Female Non-Binary/Non-Conforming		Person of color Multiracial Latinx/Hispanic ethnicity
	Blind/Legally blind Low vision Has significant disabilities other than blinds	ness	LGBTQIA+
Please	many people serve on your organization's le enter the number of Board members who Male Female Non-Binary/Non-Conforming Blind/Legally blind Low vision Has significant disabilities other than blinds	identify	as each of the following: Person of color Multiracial Latinx/Hispanic ethnicity LGBTQIA+
	your governing Board of Directors have ten Yes No Not sure	rm iimits	
	what is the total number of years they can		
	the last 12 months, has the chief executive dimensions? Check all that apply.	hired an	y direct reports whose identities are different from their own along
	Race		
H	Latinx/Hispanic ethnicity Age difference greater than 15 years from the	he chief e	evecutive
H	Gender	ne chier c	caccutive
	Blindness/legal blindness/low vision		
	Significant disability other than blindness		
	LGBTQIA+		
	Unknown		

COMPENSATION & EMPLOYMENT PRACTICES

By what percentage, on average, do you expect salarie welve months?	s para by your organization	%
What method describes your salary increase practices verage increase over the past 12 months and the aver		
	Average increase over	Average projected increase
Across-the-board increase	past 12 months	over next 12 months %
Across-the-board increase Merit (or performance-based) increase		
Cost-of-living-allowance (COLA) increase		
Length-of-service increase		
External labor market considerations		
Internal job equity considerations		
		
hat is your organization's full-time workweek?	1 1 . 10	11.1
lease note that this question does NOT refer to the mini		ligibility for employee benefit
ıt rather the standard workweek for regular full-time en	nployees.	
7 401 / 1		
40 hours/week		
38 hours/week		
37.5 hours/week		
35 hours/week		
Other, please explain:		
hat is your practice for dealing with extensive overt	ime for EXEMPT staff?	
No formal policy		
Provide compensatory time off		
Pay straight time		
Pay overtime rates		
Do not compensate exempt staff for overtime		
Other, please explain:		
J Other, please explain.		
o you have employees who work the evening or nigh	t shift?	
Yes No		
Yes, please describe your policy regarding any addi	tional compensation for ever	ning or night shift work:
o you use salary grades and ranges?] Yes		
Yes, when were your ranges last updated (MM/DD/	(YY)?	
o you have an introductory period for new employee	es?	
not, skip to the next group of questions.		
months		
re employees eligible for paid time off benefits during t	he introductory period?	
Yes No	ni miroduotory period:	
re employees eligible for health insurance benefits during	ng the introductory period?	
Yes No	is the introductory period:	
] 165 [] 100		
part from after any introductory period, when are e	mplovees reviewed?	
Never Annually		
Quarterly No set sched	lule	
	e describe:	
Onioi, picas		

Are any of your employees covered by a union contract?			
☐ Yes ☐ No			
If Yes, which job classifications?			
Do you pay a premium for jobs requiring bilingual skills?			
☐ Yes ☐ No			
If Yes, how much do you pay in addition to the standard shour.	salary? Please s _l	pecify amount as	% of salary or \$ per
As a general rule, does your organization provide any of t	the following be	nefits to staff at a	ny level? Please
check for whom each benefit applies.	CEC/E	0.1	O.I
	CEO/Exec. Director	Other Executives	Other Staff
EAP (Employee Assistance Program)			
Commissions			
Bonus/incentive pay		닏	
Profit sharing	\vdash	H	
Financial planning services Reimbursement for acquiring and/or maintaining	H	H	H
professional license or other credentials	Ш	Ш	Ш
Professional conferences attendance			П
Professional development classes			
Low-interest or no-interest loan program			
Transportation and/or travel			
Local transportation subsidy			
Car or car allowance:			
Car leasing	H	H	H
Car ownership Spouse's/domestic partner's travel expenses	H	H	
Cellular phone/pager monthly fee	H	H	H
Handheld device monthly fee	H	H	H
Home computer purchase or lease			
Cost of home internet provider			
Personal legal expenses			
Personal liability insurance	님	닏	H
Professional liability insurance Memberships:	Ш		
Country/residential club			
Health club	H	H	H
Fraternal club			Ī
Professional membership dues			
Service on external volunteer boards/committees			
Sabbatical (paid time off)			
Additional vacation time			
Additional contribution to medical insurance			
Additional contribution to life insurance			
Additional contribution to disability insurance			
Additional contribution to retirement plan	Ш		

Impact of the Current Economic Environment/COVID-19 Pandemic

Overall, how would you char the COVID-19 pandemic?	acterize the degree to whi	ch your organization's	operations are cu	irrently impacted by
Severely Significan	ntly Moderate	ly Slightly	y Not at a	all
Indicate whether your organi employees during the calenda		ts to take the below act For how many		to any of your
Withhold planned/expected s Reduce pay Furlough employees Lay off employees	All staff alary increases	More than 1/2 of staff	Less than 1/2 of staff	None
To what extent do you expect			or the foreseeable	e future? Please
choose the option below that	best describes your organ	ization's policies. Remote	Hybrid	In-person
Corporate administration (E. Accounting/Finance Development Program services	xecutive, Office HR IT)			
Does your organization requi	re proof of vaccination ar	d/or regular testing for	employees?	
☐ Yes ☐ No	☐ Not at this point be			
How does your organization' Larger now	s current workforce size of About the same	ompare with your pre- Smaller now	pandemic workfo	orce?
If your workforce is smaller is Lack of funding Programs have changed		ibuting factors. Check and Difficulty filling open pool other, please explain:	sitions	
Other than retirement, which organization during the past Job with higher pay elsewh Job with more comprehensi Higher-level job (promotion Geographic move for afford	year (voluntary turnover) ere		apply.	ees have left your
Do you anticipate that your o attract and retain highly qua			n from other emp	oloyers to attract and
☐ Yes ☐ No				
Do you see turnover as a sign	ificant problem for your	organization in the year	· ahead?	
☐ Yes ☐ No				
Overall, does your organizati	on plan to increase the nu	mber of full-time equiv	valent employees	in the year ahead?
☐ Yes ☐ No				
In the year ahead, does your insurance per enrolled emplo	_		ion toward emplo	yee medical
☐ Increase ☐ 1	Reduce	About the same		

In the year ahead, do reduce it or keep it a		n to increase its retirement plan contribution per enrolled employee,
☐ Increase	Reduce	About the same
In the year ahead, do spending or keep it a		n to increase its spending on other employee benefits, reduce its
☐ Increase ☐ Reduce		About the same
In the year ahead, do	you expect your organiz	ration to be operating under an employee salary freeze?
Yes, for the entire	year Yes, for 1	part of the year
Are there any specific Check all that apply		you are finding it especially difficult to hire and/or retain employees?
Administrative/Ge Business Develope Communications/I	Accounting/Finance	
Have you taken or dengagement?	· · —	near future any specific actions to assess and/or encourage employee
Conduct an assess Involve staff in str Involve staff in pro Employee recogni Efforts to encourage	ment of employee engagen ategic planning discussions ogrammatic planning discu	s ussions e work environment

PAID TIME OFF PRACTICES

Wh	at best descri	bes your organization's time off pract	ices? Please choose from these five option	ons:		
		You have separate policies for vacation,	OR BOTH EXEMPT & NONEXEMPT holiday, sick leave and personal time off			
	2.	employees are given the SAME benefits. STANDARD - DIFFERENT ACCRUALS FOR EXEMPT AND NONEXEMPT STAFF You have separate policies for vacation, holiday, sick leave and personal time off WITH exempt and nonexempt				
	3.	staff receiving different levels of benefit PAID TIME OFF (PTO) - SAME FOR	s. R BOTH EXEMPT AND NONEXEMP'	ΓSTAFF		
	4.	Employers combine the various paid absences (most commonly vacation and sick time) and employees may use their accrued PTO for any type of absence. PAID TIME OFF – DIFFERENT ACCRUALS FOR EXEMPT AND NONEXEMPT STAFF				
	5.	their accrued PTO for any type of absendence OTHER (A combination of practices		time) and employees may use		
		Please describe here:				
		If you checked #1 or #3, enter the number of vacation days	If you checked #2 number of vacation			
		(#1) or PTO days (#3) given to	days (#4) given to t			
		regular, full-time employees	and exempt regu	ılar, full-time		
	according to their number of employees according to their number					
	years of service in your of years of service in your organization.					
		organization.	Organiza	ation.		
			Vacation or PTO days	Vacation or PTO days		
)	Years of servi	1 1	per year for	per year for		
		per year for all full-time employees	full-time non-exempt employees	full-time exempt employees		
	1 Year					
	2 Years					
-	3 Years					
-	4 Years					
-	5 Years					
	6 Years					
-	10 Years 15 Years					
L						

How many sick days per year are given to regular, full-time employees? (Answer only if you do NOT have a PTO program.)
How many personal days or floating holidays per year are given to regular, full-time employees? (Answer only if you do NOT have a PTO program.)
How many holidays per year are given to regular, full-time employees? (If you have a PTO program, answer this question only if holidays are given separately from PTO days.)
Are part-time employees eligible for paid time off benefits? No, only full-time employees are eligible. Part-time employees working a sufficient number of hours per week are eligible: minimum of hours. All part-time employees are eligible regardless of their work schedule. Not applicable; we have no part-time employees.
If your organization has a WRITTEN POLICY providing for any other type of PAID time off, please check the appropriate box(es) below: Jury service

INSURANCE BENEFITS

Does your organization offer insurance coverage as a	a benefit for regular, full-time employees?
Yes, we offer employer-sponsored group health insu	rance for employees.
No, we do not offer group insurance coverage as we	
	they for individual insurance policies for themselves and their
families with an average cost to the organiz	
No, we are required to do so under the ACA but hav	
If No, please skip this section and continue with the l	Retirement Benefits section.
Are part-time employees eligible for health insurance	e benefits?
No, only full-time employees are eligible.	A CI THE PRINTED TO
Part-time employees working a sufficient number	ber of hours per week receive FULL BENEFITS:
Dout time annularious woulding a sufficient name	minimum of hours. ber of hours per week receive PRO-RATED BENEFITS
according to their work schedules:	minimum of hours per week
	of their work schedule and receive FULL BENEFITS.
	of their work schedule and receive PRO-RATED BENEFITS
according to their work schedules.	of their work senedate and receive The Iditle Berter 116
Not applicable; we have no part-time employed	es.
Are domestic partners considered to be dependents f	
Yes, organization contributes to the cost of inst	
Yes, employee can pay entire cost of dependen	t coverage.
∐ No	
What is the weiting period for new employees? healt	h insurance benefits? Please specify days, months, etc.
what is the waiting period for new employees heart	ii insurance benefits: Flease specify days, months, etc.
Does your organization offer any type of Section 125	plan? Please check all that apply. For any type of account
	er employee to the right. (See Glossary for definitions.)
encence, encer the employer summan contribution p	or employee to the right (see Glossary for definitions)
☐ Premium only plan	
Flexible Spending Account (FSA):	
Health Care Spending Account	Dependent Care Spending Account
	mployer's contribution per employee: \$
	rcle (annual) or (monthly)
Enter the number of employe	ees participating in the cafeteria plan:
Cafeteria Plan	
	s to indicate which types of insurance plans are offered.
Check all that apply.	s to indicate which types of insurance plans are offered.
HMO (Health Maintenance Organia	
EPO (Exclusive Provider Organization	zation)
I PPO (Preferred Provider Organiza	ation)
PPO (Preferred Provider Organiza	ation)
POS (Point of Service)	ation)
POS (Point of Service) Dental	ation)
☐ POS (Point of Service) ☐ Dental ☐ Vision	ation)
☐ POS (Point of Service) ☐ Dental ☐ Vision ☐ Life Insurance	ation)
POS (Point of Service) Dental Vision Life Insurance Long-Term Disability Insurance	ation)
☐ POS (Point of Service) ☐ Dental ☐ Vision ☐ Life Insurance ☐ Long-Term Disability Insurance ☐ Short-Term Disability Insurance	ation)
POS (Point of Service) Dental Vision Life Insurance Long-Term Disability Insurance Short-Term Disability Insurance Long-Term Care Insurance	ation)
☐ POS (Point of Service) ☐ Dental ☐ Vision ☐ Life Insurance ☐ Long-Term Disability Insurance ☐ Short-Term Disability Insurance	ation)
POS (Point of Service) Dental Vision Life Insurance Long-Term Disability Insurance Short-Term Disability Insurance Long-Term Care Insurance Retirement plan, any type	ation)
POS (Point of Service) Dental Vision Life Insurance Long-Term Disability Insurance Short-Term Disability Insurance Long-Term Care Insurance Retirement plan, any type Other, please describe:	ation)

	afeteria Plans er this section only if you d	id NOT check the box for S	Section 125 Cafeteria plan.	
Includ		nth to your organization, po POS insurance as well as th		
	\$ per mor	nth per employee		
Please	enter the number of empl	oyees who participate in th	ese plans:	_ employees
organi visits.	zation for employee and d	your organization offers enterpendent coverage, as well but employees pay the entiter "NA".	as a typical or average co-	
		% paid by organization for employees	% paid by organization for dependents	typical or average co-payment for doctor office visit
	Medical: HMO			
	Medical: EPO			
	Medical: PPO			
	Medical: POS			
	Dental			
	Vision			
	Life			
	Long-Term Disability			
	Short-Term Disability			
	Long-Term Care			
Specia	l Accounts			
In an Fretirem	ISA, the employee and/or er nent, or long-term care premace policy. The funds can ro	insurance plan that is computed in the pre-tax contribution of the pre-tax contributio	butions that are used by the outs are used in conjunction we the account is portable.	employee for future medical, ith a high-deductible health
	Yes No		employer's annual contribut	ion: \$
An HR expens	A is an arrangement in whices. This money may be rolled	tealth Reimbursement Arrach the employer contribution ed from one year to the next 's annual HRA contribution	s a certain amount per empl but is not portable if an emp	
	Yes No		employer's annual contribut	ion: \$

RETIREMENT BENEFITS

Does your organization provide any type of retirement benefit for regular full-time employees?
☐ Yes ☐ No
If No, please skip the rest of this section.
Are part-time employees eligible for retirement benefits? No, only full-time employees are eligible. Part-time employees working a sufficient number of hours per week are eligible: minimum of hours. All part-time employees are eligible regardless of their work schedule. Not applicable; we have no part-time employees.
Which best describes the organization's retirement benefit for regular full-time staff? Check all that apply.
Tax Sheltered Annuity - 401(k), 403(b) Other Defined Contribution Plan IRA, SEP-IRA, Simple IRA Defined Benefit Plan Other, please describe:
How is the plan funded? If your organization offers more than one retirement benefit, please answer this question based on the type of retirement plan that involves the highest level of contribution from the organization.
Employee contribution only (Please skip the rest of this section.) Organization contribution only Organization contributions/employee may contribute If employee contributes, organization also contributes Other, please describe:
Annual cost to organization of retirement benefit: If your organization offers more than one retirement benefit, please answer this question based on the type of retirement plan that involves the highest level of contribution from the organization.
Organization contributes percentage of employee's salary Please enter cap (highest level) of percentage of salary contributed for each employee by organization:%
Organization contributes \$ amount for each employee Please enter cap (highest level) of dollar amount contributed annually for each employee by organization: \$
Other, please explain:
What is the period (in years) after which retirement benefits are fully vested?
years

DIVERSITY, EQUITY, INCLUSION & ACCESSIBILITY (DEIA) PRACTICES

Is your organization in any stage of DEIA work?
No (please skip the rest of the DEIA questions)
Discussion
☐ Planning ☐ Funds are allocated for DEIA activities (staffing, training, consultant for example)
DEIA is a standing line item in the organization's annual budget
Other (please explain):
Other (preuse explain).
Does your organization have, or have you had, an internal DEIA working group or task force?
☐ Yes ☐ Planning to do within 12 months
☐ No ☐ Have done previously, no longer active
If Voca. In what year was your DEIA took force/internal weaking aroun actablished?
If Yes: In what year was your DEIA task force/internal working group established? Is the task force/internal working group comprised of board, staff or both?
Board only Staff only Board and staff
Does the Executive Director/CEO sit on the task force/internal working group?
Yes No Not applicable (we do not have an Executive Director/CEO)
The Process (No we need an end and end end end end end end end end end e
Between 2019-2024, has your organization worked or will you work with a consultant or firm to help support your
DEIA work?
☐ Yes ☐ No
Does the organization plan to provide DEIA related training for the staff in 2024?
∐ Yes ☐ No
Does the organization plan to provide DEIA related training for the board in 2024?
∐ Yes ☐ No
Please indicate which best describes the staffing responsible for DEIA advancement at your organization:
Currently have an assigned staff position (either full-time or part-time)
Position title: Diaming to have an assigned staff position within 12 months (sither full time or port time)
Planning to have an assigned staff position within 12 months (either full-time or part-time) Currently use a combination of staffing with defined number of hours across different staff positions
Position titles:
Planning to use a combination of staffing with defined number of hours across different staff positions
within 12 months
None of the above
Does the board of directors have a nominations plan that integrates DEIA?
Yes No Planning to do within 12 months
Have any of the following policies/practices been reviewed in support of DEIA advancement?
Compensation and benefits
Hiring (recruitment, hiring, onboarding)
Supervision, evaluation, promotion, lay-off
Financial/budgeting Yes No Planning to do within 12 months
Fundraising/marketing
Program delivery Yes No Planning to do within 12 months
Planning (strategic, program planning) Yes No Planning to do within 12 months
Retention (e.g. stay interview)
Does your organization advertise and/or recruit open positions at any of the following? Check all that apply.
Diversity Jobs Historically Black Colleges or Universities University Jobs Historically Black Colleges or Universities University Jobs Historically Black Colleges or Universities
☐ Idealist ☐ Listservs or websites of ACB, NFB or your local blindness consumer/advocacy groups
☐ Mogul ☐ Other, please specify:
Does your organization have a written accessibility policy in use today for either/both of the following?
Physical accessibility Digital accessibility

COMPENSATION: JOB CODES AND DESCRIPTIONS

Refer to these job descriptions to match your organization's jobs with the survey jobs. Then answer questions in the following sections about each job for which you have employees.

EXECUTIVE-LEVEL JOBS:

01 President/CEO/Executive Director

Responsible to the Board of Directors for management of the entire nonprofit organization including fundraising/ development, human resources, strategic planning, programs, finance, and communications. Represents the organization to government agencies, financial community, industry groups, regulatory agencies, and the general public.

02 Chief Operating Officer/Associate Director

Provides direction on day-to-day management of several key functions other than programs such as finance, administration, human resources; assumes responsibility for major projects and organization during absence of CEO/Executive Director. Participates as a member of senior management team to formulate and implement policies and plans to meet the organization's short and long-term objectives.

03 Chief Financial Officer

Manages the financial resources of the organization including accounting, finance, organization-wide budgets, banking relationships, borrowing and debt in accordance with generally accepted accounting principles and organization/contract policies and procedures; safeguards assets through the maintenance of proper controls. Participates as a member of the senior management team in the development and implementation of organization-wide policies and programs that will contribute to its overall success.

04 Chief Development Officer

Senior-most position for organization's fundraising and income development activities. Stays abreast of current funding techniques. Provides leadership to the organization's efforts to obtain planned, annual, and deferred giving; approaches individuals, foundations and corporations. Responsible for donor relations, development strategies and implements programs to raise funds from individuals, corporations, foundations, and community organizations in support of the organization's revenue goals.

05 Chief Program Officer

Senior-most position responsible for program delivery. Provides overall management and direction to the organization's programs including staff management, developing/controlling the budget, developing/implementing policies and procedures, participation in obtaining funds/grants, and coordinating/integrating programs throughout organization. Reports directly to the CEO/Executive Director and is a member of the Senior Executive Team.

06 Chief Information Officer

The CIO is part of the executive team driving and transforming the strategic direction of the business and organization's goals. The CIO leads, plans and implements all aspects of information technology, computers systems and communications infrastructures. Manages the IT team. Works closely with the CEO and CFO to implement and deploy technology in support of business operations; and addresses and drives digital transformation, accessibility and improvements.

07 Vice President of Manufacturing/Operations

Responsible for all aspects of manufacturing; oversees production schedules, material acquisition, equipment, maintenance, safety, and quality control. Ensures compliance with all federal, state and local regulations and ISO Certification, as applicable. Participates as a member of senior management team to formulate and implement policies and plans to meet the organization's short and long-term objectives.

08 Chief Human Resources Officer (new for the 2024 survey)

The organization's top human resources employee. This position is found only in relatively large organizations that have a human resources executive on the senior management team. Has overall responsibility for all aspects of the organization's human resources functions. Supervises human resources staff, some of whom supervise lower-level department employees. Advises other top executives and the organization's board of directors on human resources-related issues.

DIRECTOR/MANAGER-LEVEL JOBS:

11 Director of Low Vision Clinic

Supervises all aspects of service delivery in the Low Vision Clinic. Makes certain that the services provided to clients meets best practice standards; monitor service statistics; prepares and submits billing information; participates in developing grant applications and related requests for funding; and recommends actions to improve the effectiveness and efficiency of Low Vision Services. Is ACVREP certified in low vision.

12 Director of Program Services

Responsible for the overall planning, management, contract utilization and evaluation of Center-based and/or Community-based Rehabilitation Services provided primarily to working age adults. Plans, directs, monitors Vision Rehabilitation Services designed to enable individuals who are visually impaired to achieve "independence with dignity" through accomplishment of personal and vocational goals. Areas of responsibility might include: Braille, Communications Skills, Personal and Social Adjustment, Orientation and Mobility, Counseling and Case Management, Adaptive Technology, Job Development and Placement, Vocational Evaluation and Work Experience. Is ACVREP certified.

13 Plant Manager

Supervises and oversees all aspects of production, warehouse and shipping operations.

14 Business Development Director/Manager

Responsible for researching and identifying new business opportunities for the organization in support of its mission and goals. Identifies potential projects, analyzes and reports on feasibility, prepares proposals, researches funding sources. Cultivates relationships with potential stakeholders to further organization's growth and impact.

15 Director of Fundraising/Development

Provides leadership to the organization's efforts to obtain financial and other support to sustain its work, including planned, annual and deferred giving; approaches to individuals, foundations and corporations. Manages the overall marketing and promotional functions to construct and market an appropriate image, develop ties with the community, and achieve membership/participation goals. Manages department budgets. Formulates and implements policies and plans to meet the organization's short- and long-term objectives. May report to the President/CEO/Executive Director, or in the case of larger organizations, to an executive-level development employee (see job #04).

16 Director of Human Resources

Directs human resources functions including employment, compensation, benefits, training, affirmative action/equal employment, employee relations and services in support of organization objectives. Advises management on labor and other legal issues relative to employment. Develops and implements organization-wide policies and programs that will contribute to its overall success. Typically reports to either the President/CEO/Executive Director or, in the case of larger organizations, to an executive-level Human Resources employee.

17 Director of Information Technology

Determines organization needs for information management and manages the development and implementation systems and programs to meet those needs in a cost-effective, timely manner. Manages information technology functions including systems applications and development, database administration, financial systems, desktop support, web site development and maintenance, intra- and internetworks, and internal telecommunications. Advises on purchase of new computer hardware and software. May report to the President/CEO/Executive Director, the CFO, or in the case of larger organizations, to an executive-level IT employee.

18 Director of Marketing

Directs the organization's overall marketing strategy. Oversees the sourcing, writing, production and distribution of content for online and/or offline marketing needs, including written, multimedia and video storytelling to create innovative and engaging content. Develops measurement tools to ensure that the organization's objectives are being met. Coordinates with communications and fund development departments. Oversees the organization's presence on social media platforms. May report to the President/CEO/Executive Director, or in the case of larger organizations, to an executive-level marketing employee.

PROFESSIONAL-LEVEL JOBS:

21 Orientation and Mobility Specialist (OMS)

Provides sequential instruction to individuals with visual impairment in the use of their remaining senses to determine their position within the environment and in techniques for safe movement from one place to another.

22 Vision Rehabilitation Therapist (VRT)

Instructs persons with vision impairments in the use of compensatory skills, Braille, and assistive technology that will enable them to live safe, productive, and independent lives. Works in areas that enhance the vocational opportunities, independent living, and educational development of persons with vision loss, and may include working in center-based or itinerant settings.

23 Low Vision Therapist (LVT)

Uses functional vision evaluation instruments to assess visual acuity, visual fields, contrast sensitivity function, color vision, stereopsis, visual perceptual and visual motor functioning, literacy skills in reading and writing, etc. as they relate to vision impairment and disability. Evaluates work history, educational performance, ADL and IADL performance, use of technology, quality of life and aspects of psychosocial and cognitive function.

24 Teacher of Students with Visual Impairments (TSVI)

Provides specialized teaching to visually impaired students in a specific academic environment and coordinates teaching methodologies with classroom teachers in integrated setting. Works to ensure academic success; adapts a wide variety of instructional materials to meet students' needs; teaches accessibility through Braille or technology, and participates in IEP process with school district and parents.

25 Occupational Therapist (OT)

Provides low vision therapy to individuals with vision impairment. This includes evaluation and training in the use of techniques and devices to address functional problems as a result of vision loss. Is also responsible for appropriate documentation and reporting.

26 Assistive Technology Instructional Specialist (ATIS)

Assesses and uses various Assistive Technology (AT) devices and software to assure access to printed and electronic information, mobile navigational information, leisure and recreational activities, and to maintain personal, business, and health records.

27 Guide Dog Mobility Instructor (GDMI)

Prepares dogs to a state of readiness to be guide dogs. Educates, instructs and trains assigned blind or vision impaired students in the use, care and maintenance of a guide dog. Provides advice and assistance to graduate guide dog users via telephone and personal contact. Participates in public relations and public education events.

28 Low Vision Optometrist (employees only, not contractors)

Provides specialty low vision care to patients who have experienced a vision loss, including testing, evaluation and consultation. Treatment may include spectacle correction, low vision aid and technology recommendations, and low vision rehabilitation therapy. Pursues continuing education with respect to new developments in the field of optometry, particularly low vision. Must be a graduate of an accredited school of optometry and hold a state-issued license to practice.

29 Quality Assurance Inspector (Accessible Documents)

With extreme accuracy, performs side by side validation of print document and a reformatted/edited version of the same document prepared for blind and visually impaired individuals. Validates that all print material in one document is present and accurate in a reformatted version of the same material. Monitors the quality of all assigned print production includes statement rendering and single services, reporting any breach of quality to appropriate supervisor structure provided. Effectively communicate with coworkers and managers regarding patterns, errors and/or irregularities.

30 Braille Editor

Transcribes print material into Braille for blind and visually impaired individuals. Accurately and efficiently keys, copies, pastes, scans and manipulates data from print or PDF and validates that all of the original print material is present. Applies proper format codes to the Braille output. Translates and prints (embosses) the data in Braille utilizing pertinent detaching equipment.

31 Digital Accessible Document Specialist

Transcribes print material into large print and Braille for blind and visually impaired individuals. Accurately and efficiently keys, copies, pastes, scans and manipulates data from print or PDF and validates that all of the original print material is present.

32 Job Developer/Employment Specialist (new for the 2024 survey)

Facilitates competitive job placements for clients living with vision impairment or blindness. Assists clients with their resumes by collecting data pertaining to employment/volunteer experience, transferrable skills and education. Instructs clients in job search and networking techniques, social media profiles. Assists with the creation and customization of cover letters to meet the needs of prospective employers and with on-line applications. Coaches clients in interview skills.

PRESIDENT/CEO/EXECUTIVE DIRECTOR

If you have an employee in this job based on the survey job description, enter your information below. Otherwise skip this section.

Job title at your organization

This is for reference only. Your organization's job title may be different from the survey job title listed.

Current pay:

FT: Annual

Base Pay Rate as of May 1, 2024

Enter the actual base pay rate for the employee as of May 1, 2024. For full-time employees, enter the annual base salary. For part-time employees, please enter the hourly rate.

Eligible for bonus or incentive pay

Check the box if the employee in this job is eligible for any type of incentive or bonus pay in addition to the regular base pay, regardless of whether or not the employee actually received bonus or incentive pay during the past 12 months. If the employee is not eligible, do not check the box.

Bonus or incentive pay paid during past 12 months

Enter a dollar amount here only if the employee actually received bonus or incentive pay during the past twelve months. Otherwise leave it blank or enter zero.

Number of full-time equivalent (FTE) employees managed (direct and indirect)

Enter the number of employees managed or supervised by this person, directly and indirectly. For example, for the President/CEO/Executive Director position, list the total number of FTE employees of the organization. Do not include contractors or volunteers managed or supervised by this employee.

Eligible for

FTEs

Job title at your org	PT: Hourly	bonus	Bonus paid	managed	
	\$		\$		
	•	•	•		
Does your President/CEO/Executi ☐ Yes ☐ No	ve Director/ have an	employment co	ontract?		
If Yes: What is the length of the c	urrent contract (spe	ecify months or	years)?		
Is there a clause allowing to ☐ Yes ☐ No ☐ If Yes:	or termination befo	re the contract	has ended?		
Does it include te	mination by the org	ganization?			
Does it include te	notice must be give mination by the em		zation?	mc	onths
☐ Yes [If Yes, how much	No notice must be give	n by the employ	ree?	mo	onths
Is there a severance clause ☐ Yes ☐ No If Yes:	in the contract?				
	ne same regardless o	of the reason for	termination?		
	w the amount of sev				
☐ Salary paid for	a set period: y based on length of	months	•	mula.	
	specified for non-ren			IIIuia	
Other, please d					
	d if new employmen	t begins before	the end of sever	ance period?	
	」No		.:49		
	provision during the No	ie severance per	10a <i>?</i>		
	□ NO roviding for outpla	cement/employn	nent services af	ter terminatio	n to
expedite a new jo		coment, employi	none ser vices ai	tor termination	4 • • • • • • • • • • • • • • • • • • •
Yes [No				

To the control of the
Is there a clause in the contract for benefits after retirement?
Yes No
If Yes, please indicate all benefits provided: Medical insurance
Dental insurance
Vision insurance
☐ Life insurance ☐ Disability insurance
Long-term care insurance
Is there a clause in the contract allowing the President/CEO/Executive Director to serve as a
consultant to the organization after retirement?
∐ Yes
For how many years has your President/CEO/Executive Director worked in his or her current job at your organization?
organization.
Did your CEO/Executive Director work as the President/CEO/Executive Director in other nonprofit
organizations prior to the current job? Yes No If Yes, for how long, in years? years
Is the President/CEO/Executive Director guaranteed a formal performance review?
Yes No If Yes, how often is the review conducted?
What is primarily used as the basis for evaluating the President/CEO/Executive Director? Predetermined objectives Job description
Combination of objectives and job description
Other, please describe:
If evaluated by objectives, who sets the objectives?
Chief Volunteer Officer
Executive Committee Performance review committee
Board of directors
Combination of above
Other, please describe:
Does your organization have a completed and updated emergency succession plan?
☐ Yes ☐ No
Does your organization plan to have a CEO/Executive Director transition within the next three years? ☐ Yes ☐ No
What is the highest level of education attained by the CEO/Executive Director?
High school Bachelor's degree Martar's degree
Some college ■ Master's degree Associate's degree ■ Doctorate
Please describes any other benefits given to the CEO/Executive Director not listed elsewhere in this questionnaire:

CHIEF OPERATING OFFICER/ASSOCIATE DIRECTOR

If you have an employee in this job based on the survey job description, enter your information below. Otherwise skip this section.

Job title at your organization

This is for reference only. Your organization's job title may be different from the survey job title listed.

Current pay:

Base Pay Rate as of May 1, 2024

Enter the actual base pay rate for the employee as of May 1, 2024. For full-time employees, enter the annual base salary. For part-time employees, please enter the hourly rate.

Eligible for bonus or incentive pay

Check the box if the employee in this job is eligible for any type of incentive or bonus pay in addition to the regular base pay, regardless of whether or not the employee actually received bonus or incentive pay during the past 12 months. If the employee is not eligible, do not check the box.

Bonus or incentive pay paid during past 12 months

Enter a dollar amount here only if the employee actually received bonus or incentive pay during the past twelve months. Otherwise leave it blank or enter zero.

Number of full-time equivalent (FTE) employees managed (direct and indirect)

Enter the number of employees managed or supervised by this person, directly and indirectly. For example, for the President/CEO/Executive Director position, list the total number of FTE employees of the organization. Do not include contractors or volunteers managed or supervised by this employee.

Gender

CHIEF FINANCIAL OFFICER

If you have an employee in this job based on the survey job description, enter your information below. Otherwise skip this section.

Job title at your organization

This is for reference only. Your organization's job title may be different from the survey job title listed.

Current pay:

Base Pay Rate as of May 1, 2024

Enter the actual base pay rate for the employee as of May 1, 2024. For full-time employees, enter the annual base salary. For part-time employees, please enter the hourly rate.

Eligible for bonus or incentive pay

Check the box if the employee in this job is eligible for any type of incentive or bonus pay in addition to the regular base pay, regardless of whether or not the employee actually received bonus or incentive pay during the past 12 months. If the employee is not eligible, do not check the box.

Bonus or incentive pay paid during past 12 months

Enter a dollar amount here only if the employee actually received bonus or incentive pay during the past twelve months. Otherwise leave it blank or enter zero.

Number of full-time equivalent (FTE) employees managed (direct and indirect)

Enter the number of employees managed or supervised by this person, directly and indirectly. For example, for the President/CEO/Executive Director position, list the total number of FTE employees of the organization. Do not include contractors or volunteers managed or supervised by this employee.

Gender

	FT: Annual	Eligible for		FTEs									
Job title at your org	PT: Hourly	bonus	Bonus paid	managed		Gender							
	\$		\$		М	F \square	NB [
	"		1										
Does your CFO have an employme	ent contract?												
Yes No													
If Yes, what is the length of the current contract (specify months or years)?													
For how many years has your CFO worked in his or her current job at your organization?													
For now many years has your CFC) worked in his or h	er current job at	your organiza	tion?									
Did your CFO work as the CFO in	other nonprofit org	ganizations prior	to the current	job?									
Yes No		,		J									
If yes, for how long, in years?													
What is the bighest level of advect	:	CEO9											
What is the highest level of educat High school	ion attained by the C	Lru:											
Some college													
Associate's degree													
Bachelor's degree													
Master's degree													
Doctorate													
Please describes any other benefits	given to the CFO n	ot listed elsewher	re in this quest	ionnaire:			1						
			_										

CHIEF DEVELOPMENT OFFICER

If you have an employee in this job based on the survey job description, enter your information below. Otherwise skip this section.

Job title at your organization

This is for reference only. Your organization's job title may be different from the survey job title listed.

Current pay:

Base Pay Rate as of May 1, 2024

Enter the actual base pay rate for the employee as of May 1, 2024. For full-time employees, enter the annual base salary. For part-time employees, please enter the hourly rate.

Eligible for bonus or incentive pay

Check the box if the employee in this job is eligible for any type of incentive or bonus pay in addition to the regular base pay, regardless of whether or not the employee actually received bonus or incentive pay during the past 12 months. If the employee is not eligible, do not check the box.

Bonus or incentive pay paid during past 12 months

Enter a dollar amount here only if the employee actually received bonus or incentive pay during the past twelve months. Otherwise leave it blank or enter zero.

Number of full-time equivalent (FTE) employees managed (direct and indirect)

Enter the number of employees managed or supervised by this person, directly and indirectly. For example, for the President/CEO/Executive Director position, list the total number of FTE employees of the organization. Do not include contractors or volunteers managed or supervised by this employee.

Gender

Select Male, Female or Non-Binary/Non-Conforming.

	FT: Annual	Eligible for		FTEs							
Job title at your org	PT: Hourly	bonus	Bonus paid	managed		Gende	r				
	\$		\$		M	F 🗌	NB				
							_				
Does your Chief Development Office	er have an employi	ment contract?									
☐ Yes ☐ No											
If Vos. what is the langth of the annu-	ant contract (anaci	fr months on voc	wa\9								
If Yes, what is the length of the current contract (specify months or years)?											
For how many years has your Chief Development Officer worked in his or her current job at your organization?											
	- · · · · · · · · · · · · · · · · · · ·			J - ~ J	- 9						
Did your Chief Development Officer	work as the Chief	f Development Of	fficer in other	nonprofit or	ganizatio	ns					
prior to the current job? Yes No											
☐ Yes ☐ No											
If yes, for how long, in years?											
== y == y == = = y == y											
What is the highest level of education	n attained by the C	Chief Developmer	nt Officer?				1				
High school											
Some college											
Associate's degree											
Bachelor's degree											
Master's degree											
☐ Doctorate											
Please describes any other benefits g	ivan to the Chief I	Davalonment Offi	car not listed	alsowhoro in	thic		-				
questionnaire:	iven to the Chief L	evelopinent Om	cei noi nsieu (eisewhei e III	LIIIS						
questionium es											

CHIEF PROGRAMS OFFICER

If you have an employee in this job based on the survey job description, enter your information below. Otherwise skip this section.

Job title at your organization

This is for reference only. Your organization's job title may be different from the survey job title listed.

Base Pay Rate as of May 1, 2024

Enter the actual base pay rate for the employee as of May 1, 2024. For full-time employees, enter the annual base salary. For part-time employees, please enter the hourly rate.

Eligible for bonus or incentive pay

Check the box if the employee in this job is eligible for any type of incentive or bonus pay in addition to the regular base pay, regardless of whether or not the employee actually received bonus or incentive pay during the past 12 months. If the employee is not eligible, do not check the box.

Bonus or incentive pay paid during past 12 months

Enter a dollar amount here only if the employee actually received bonus or incentive pay during the past twelve months. Otherwise leave it blank or enter zero.

Number of full-time equivalent (FTE) employees managed (direct and indirect)

Enter the number of employees managed or supervised by this person, directly and indirectly. For example, for the President/CEO/Executive Director position, list the total number of FTE employees of the organization. Do not include contractors or

Current pay:

President/CEO/Executive Director position, list the total number of FTE employees of the organization. Do not include contractors of volunteers managed or supervised by this employee.

Gender

	FT: Annual	Eligible for		FTEs							
Job title at your org	PT: Hourly	bonus	Bonus paid	managed		Gender	•				
	\$		\$		M 🗌	F \square	NB				
Does your Chief Programs Officer h ☐ Yes ☐ No	ave an employmer	nt contract?									
If Yes, what is the length of the current contract (specify months or years)?											
For how many years has your Chief Programs Officer worked in his or her current job at your organization?											
Did warm Chief Dua arrang Officer are	ula on the Chief De	o zwa wa Offica :	41	.C.4	4:		-				
Did your Chief Programs Officer wo the current job?	ork as the Chief Pr	ograms Officer i	n otner nonpr	ont organiza	tions pri	or to					
Yes No											
If yes, for how long, in years?											
		211.02	200				1				
What is the highest level of education	n attained by the (Chief Programs C	Officer?								
High school Some college											
Associate's degree											
Bachelor's degree											
Master's degree											
Doctorate											
Please describes any other benefits g	iven to the Chief F	Programs Officer	not listed else	where in this	question	nnaire:					
					•						

CHIEF INFORMATION OFFICER

If you have an employee in this job based on the survey job description, enter your information below. Otherwise skip this section.

Job title at your organization

This is for reference only. Your organization's job title may be different from the survey job title listed.

Base Pay Rate as of May 1, 2024

Enter the actual base pay rate for the employee as of May 1, 2024. For full-time employees, enter the annual base salary. For part-time employees, please enter the hourly rate.

Eligible for bonus or incentive pay

Check the box if the employee in this job is eligible for any type of incentive or bonus pay in addition to the regular base pay, regardless of whether or not the employee actually received bonus or incentive pay during the past 12 months. If the employee is not eligible, do not check the box.

Bonus or incentive pay paid during past 12 months

Enter a dollar amount here only if the employee actually received bonus or incentive pay during the past twelve months. Otherwise leave it blank or enter zero.

Number of full-time equivalent (FTE) employees managed (direct and indirect)

Enter the number of employees managed or supervised by this person, directly and indirectly. For example, for the President/CEO/Executive Director position, list the total number of FTE employees of the organization. Do not include contractors or

Current pay:

President/CEO/Executive Director position, list the total number of FTE employees of the organization. Do not include contractors of volunteers managed or supervised by this employee.

Gender

*1.01	FT: Annual	Eligible for	D :1	FTEs		G 1	
Job title at your org	PT: Hourly	bonus	Bonus paid	managed	3.6	Gender	
	\$		\$		M 📙	F 🗌	NB [
D CIT OF C							7
Does your Chief Information Officer Yes No	r have an employn	ient contract?					
If Yes, what is the length of the curre	ent contract (speci	fy months or yea	rs)?				
	(-y y					
For how many years has your Chief	Information Offic	er worked in his	or her current	job at your	organiza	tion?	1
Did your Chief Programs Officer wo	ork as the Chief In	formation Office	r in other non _l	profit organi	zations p	rior to	
the current job?							
If yes, for how long, in years?							
, , , , , , , , , , , , , , , , , , ,							
What is the highest level of education	n attained by the C	Chief Information	Officer?				
High school							
Some college							
Associate's degree							
Bachelor's degree							
Master's degree							
☐ Doctorate							
Please describes any other benefits g	iven to the Chief I	Programs Officer	not listed else	where in this	s anestior		1
Trease describes any other benefits g	iven to the Chief i	rograms Officer	not fisted else	where in this	s questioi	man C.	

VICE PRESIDENT OF MANUFACTURING/OPERATIONS

If you have an employee in this job based on the survey job description, enter your information below. Otherwise skip this section.

Job title at your organization

This is for reference only. Your organization's job title may be different from the survey job title listed.

Current pay:

Base Pay Rate as of May 1, 2024

Enter the actual base pay rate for the employee as of May 1, 2024. For full-time employees, enter the annual base salary. For part-time employees, please enter the hourly rate.

Eligible for bonus or incentive pay

Check the box if the employee in this job is eligible for any type of incentive or bonus pay in addition to the regular base pay, regardless of whether or not the employee actually received bonus or incentive pay during the past 12 months. If the employee is not eligible, do not check the box.

Bonus or incentive pay paid during past 12 months

Enter a dollar amount here only if the employee actually received bonus or incentive pay during the past twelve months. Otherwise leave it blank or enter zero.

Number of full-time equivalent (FTE) employees managed (direct and indirect)

Enter the number of employees managed or supervised by this person, directly and indirectly. For example, for the President/CEO/Executive Director position, list the total number of FTE employees of the organization. Do not include contractors or

volunteers managed or supervised by this employee.

Gender

T.1.23	FT: Annual	Eligible for	D '1	FTEs		G 1	
Job title at your org	PT: Hourly	bonus	Bonus paid	managed	M 🗆	Gender	
	\$	Ш	\$		МШ	F 🗌	NB [
De sa vising VD of Manufacturing (On			49				٦
Does your VP of Manufacturing/Ope ☐ Yes ☐ No	erations have an ei	mpioyment contr	act				
		e 41	\0				
If Yes, what is the length of the curr	ent contract (speci	iy months or yea	rs):	_			
For how many years has your VP of	Manufacturing/O	perations worked	d in his or her	current job	at your		1
organization?							
Did your VP of Manufacturing/Open		of Manufacturi	ng/Operations	in other nor	ıprofit		1
organizations prior to the current jo	b?						
L Tes L No							
If yes, for how long, in years?							
What is the highest level of education	n attained by the V	/P of Manufactur	ring/Operation	18?			-
High school			g - F				
Some college							
Associate's degree							
Bachelor's degree							
Master's degree							
Doctorate							
							_
Please describes any other benefits g	given to the VP of N	Manufacturing/O	perations not	listed elsewh	ere in th	is	
questionnaire:							

CHIEF HUMAN RESOURCES OFFICER

If you have an employee in this job based on the survey job description, enter your information below. Otherwise skip this section.

Job title at your organization

This is for reference only. Your organization's job title may be different from the survey job title listed.

Current pay:

Base Pay Rate as of May 1, 2024

Enter the actual base pay rate for the employee as of May 1, 2024. For full-time employees, enter the annual base salary. For part-time employees, please enter the hourly rate.

Eligible for bonus or incentive pay

Check the box if the employee in this job is eligible for any type of incentive or bonus pay in addition to the regular base pay, regardless of whether or not the employee actually received bonus or incentive pay during the past 12 months. If the employee is not eligible, do not check the box.

Bonus or incentive pay paid during past 12 months

Enter a dollar amount here only if the employee actually received bonus or incentive pay during the past twelve months. Otherwise leave it blank or enter zero.

Number of full-time equivalent (FTE) employees managed (direct and indirect)

Enter the number of employees managed or supervised by this person, directly and indirectly. For example, for the President/CEO/Executive Director position, list the total number of FTE employees of the organization. Do not include contractors or

volunteers managed or supervised by this employee.

Gender

	FT: Annual	Eligible for		FTEs		~ 1
Job title at your org	PT: Hourly	bonus	Bonus paid	managed		Gender
	\$		\$		M	F 🗌 🔝
Does your Chief Human Resort Yes No If Yes, what is the length of the For how many years has your organization? Did your Chief Human Resort organizations prior to the cure Yes No If yes, for how long, in years?	ne current contract (specion Chief Human Resources Officer work as Chierent job?	ify months or yea	nrs)? in his or her c			
What is the highest level of ed High school Some college Associate's degree Bachelor's degree Master's degree Doctorate	lucation attained by the C	Chief Human Re	sources Officer	·9		
Please describes any other bequestionnaire:	nefits given to the Chief I	Human Resource	es Officer not li	sted elsewhe	re in this	S

DIRECTOR/MANAGER-LEVEL JOBS:

DIRECTOR OF LOW VISION CLINIC DIRECTOR OF VOCATIONAL EDUCATION PLANT MANAGER BUSINESS DEVELOPMENT DIRECTOR/MANAGER DIRECTOR OF FUNDRAISING/DEVELOPMENT DIRECTOR OF HUMAN RESOURCES DIRECTOR OF INFORMATION TECHNOLOGY DIRECTOR OF MARKETING

Enter your information below for employees in the director/manager-level jobs based on survey job descriptions. Otherwise skip this section.

Job title at your organization

This is for reference only. Your organization's job title may be different from the survey job title listed.

Base Pay Rate as of May 1, 2024

Enter the actual base pay rate for the employee as of May 1, 2024. For full-time employees, enter the annual base salary. For part-time employees, please enter the hourly rate.

Eligible for bonus or incentive pay

Check the box if the employee in this job is eligible for any type of incentive or bonus pay in addition to the regular base pay, regardless of whether or not the employee actually received bonus or incentive pay during the past 12 months. If the employee is not eligible, do not check the box.

Bonus or incentive pay paid during past 12 months

Enter a dollar amount here only if the employee actually received bonus or incentive pay during the past twelve months. Otherwise leave it blank or enter zero.

Number of full-time equivalent (FTE) employees managed (direct and indirect)

Enter the number of employees managed or supervised by this person, directly and indirectly. For example, for the President/CEO/Executive Director position, list the total number of FTE employees of the organization. Do not include contractors or volunteers managed or supervised by this employee.

Gender

Select Male, Female or Non-Binary/Non-Conforming.

Years in this job at this organization

Enter the number of years this employee has been employed in this job at your organization.

	Current pay: FT: Annual	Eligible for	Bonus	FTEs	G 1		Years
DIDECTOR OF LOW MICION OF DIFC	PT: Hourly	bonus	paid	managed	Gender	r	in job
DIRECTOR OF LOW VISION CLINIC	¢		¢.		M F	出	
Job title at your org:	\$		\$		r NB	H	
DIRECTOR OF PROGRAM SERVICES					M		
Job title at your org:	\$		\$		F		
					NB	ЩТ	
PLANT MANAGER	Ф		Φ.		M	ᅵ	
Job title at your org:	\$		\$		F NB	H	
BUSINESS DEVELOPMENT DIRECTOR/MANAGER					M		
Job title at your org:	\$		\$		F		
					NB	ЩТ	
DIRECTOR OF FUNDRAISING/DEVELOPMENT	Ф		ф		M	밁	
Job title at your org:	\$		\$		F NB	ᅵ	
DIRECTOR OF HUMAN RESOURCES					M	H	
Job title at your org:	\$		\$		F	ĦI	
, .			,		NB		
DIRECTOR OF INFORMATION TECHNOLOGY					M		
Job title at your org:	\$		\$		F		
					NB	닠ㅣ	
DIRECTOR OF MARKETING	¢.		6		M	ᅵ뭐	
Job title at your org:	\$		\$		F NB	出	
		l			IND	Ш	

ORIENTATION & MOBILITY SPECIALIST (OMS)

If you have employees in this job based on the survey job description, enter your information below for each individual employee. Otherwise skip this section.

Job title at your organization

This is for reference only. Your organization's job title may be different from the survey job title listed.

Base Pay Rate as of May 1, 2024

Enter the actual base pay rate for the employee as of May 1, 2024. For full-time employees, enter the annual base salary. For part-time employees, please enter the hourly rate.

Eligible for bonus or incentive pay

Check the box if the employee in this job is eligible for any type of incentive or bonus pay in addition to the regular base pay, regardless of whether or not the employee actually received bonus or incentive pay during the past 12 months. If the employee is not eligible, do not check the box.

Bonus or incentive pay paid during past 12 months

Enter a dollar amount here only if the employee actually received bonus or incentive pay during the past twelve months. Otherwise leave it blank or enter zero.

Number of full-time equivalent (FTE) employees managed (direct and indirect)

Enter the number of employees managed or supervised by this person, directly and indirectly. For example, for the President/CEO/Executive Director position, list the total number of FTE employees of the organization. Do not include contractors or volunteers managed or supervised by this employee.

Years in job

The number of years this person has been employed in this job at your organization.

Gender

Select Male, Female or Non-Binary/Non-Conforming.

Has Master's Degree

Check the box if the employee has a Master's Degree.

ACVREP certified

Check the box if the employee is ACVREP certified.

NOMC certified

Job title at	Current pay: FT: Annual	Eligible	Bonus	FTEs	Years		Has	ACVREP	NOMC
your org	PT: Hourly	for bonus	paid	managed	in job	Gender	Master's	cert	cert
	\$		\$			M F NB			
	\$		\$			M F NB			
	\$		\$			M 🔲 F 🗌 NB 🔲			
	\$		\$			M 🔲 F 🗌 NB 🗌			
	\$		\$			M 🔲 F 🗌 NB 🗌			
	\$		\$			M 🗌 F 🗌 NB 🗌			
	\$		\$			M 🔲 F 🗌 NB 🔲			
	\$		\$			M 🔲 F 🗌 NB 🔲			
	\$		\$			M F NB			
	\$		\$			M F NB			

Enter t	Enter the typical starting pay for employees in this position at your organization:							
	Full-time (enter as annual	salary): \$	Part-time (enter as hourly rate:): \$					
•	If any Certified Orientation & Mobility Specialists are dual-certified, do you provide a pay differential for dual							
certific	ation? Yes	□No	☐ Not applicable					
If Yes,	If Yes, what is the pay differential for dual certification for a COMS?							
During the past year has your organization had particular difficulty hiring and/or retaining qualified employees								
for this	job?							
	Yes	□ No						

VISION REHABILITATION THERAPIST (VRT)

If you have employees in this job based on the survey job description, enter your information below for each individual employee. Otherwise skip this section.

Job title at your organization

This is for reference only. Your organization's job title may be different from the survey job title listed.

Base Pay Rate as of May 1, 2024

Enter the actual base pay rate for the employee as of May 1, 2024. For full-time employees, enter the annual base salary. For part-time employees, please enter the hourly rate.

Eligible for bonus or incentive pay

Check the box if the employee in this job is eligible for any type of incentive or bonus pay in addition to the regular base pay, regardless of whether or not the employee actually received bonus or incentive pay during the past 12 months. If the employee is not eligible, do not check the box.

Bonus or incentive pay paid during past 12 months

Enter a dollar amount here only if the employee actually received bonus or incentive pay during the past twelve months. Otherwise leave it blank or enter zero.

Number of full-time equivalent (FTE) employees managed (direct and indirect)

Enter the number of employees managed or supervised by this person, directly and indirectly. For example, for the President/CEO/Executive Director position, list the total number of FTE employees of the organization. Do not include contractors or volunteers managed or supervised by this employee.

Years in job

The number of years this person has been employed in this job at your organization.

Gender

Select Male, Female or Non-Binary/Non-Conforming.

Has Master's Degree

Check the box if the employee has a Master's Degree.

ACVREP certified

	Current pay: FT: Annual	Eligible	Bonus	FTEs	Years		Has	ACVREP
Job title at your org	PT: Hourly	for bonus	paid	managed	in job	Gender	Master's	cert
	\$		\$			M F NB		
	\$		\$			M F NB		
	\$		\$			M F NB		
	\$		\$			M F NB		
	\$		\$			M F NB		
	\$		\$			M F NB		
	\$		\$			M F NB		
	\$		\$			M F NB		
	\$		\$			M F NB		
	\$		\$			M F NB		
Enter the typical starting pay for employees in this position at your organization:								
Full-time (enter as annual salary): \$ Part-time (enter as hourly rate:): \$								
If any Certified Vision Rehabilitation Therapists are dual-certified, do you provide a pay differential for dual								

Full-time (enter as ann	ual salary): \$	Part-time (enter as hourly rate:): \$				
If any Certified Vision Rehab	ilitation Therapists	are dual-certified, do you provide a pay differential for dual				
certification?	_					
☐ Yes	☐ No	☐ Not applicable				
If Yes, what is the pay differential for dual certification for a CVRT?						
During the past year has your	organization had	particular difficulty hiring and/or retaining qualified employees				
for this job?	-					
Yes	☐ No					

LOW VISION THERAPIST (LVT)

If you have employees in this job based on the survey job description, enter your information below for each individual employee. Otherwise skip this section.

Job title at your organization

This is for reference only. Your organization's job title may be different from the survey job title listed.

Base Pay Rate as of May 1, 2024

Enter the actual base pay rate for the employee as of May 1, 2024. For full-time employees, enter the annual base salary. For part-time employees, please enter the hourly rate.

Eligible for bonus or incentive pay

Check the box if the employee in this job is eligible for any type of incentive or bonus pay in addition to the regular base pay, regardless of whether or not the employee actually received bonus or incentive pay during the past 12 months. If the employee is not eligible, do not check the box.

Bonus or incentive pay paid during past 12 months

Enter a dollar amount here only if the employee actually received bonus or incentive pay during the past twelve months. Otherwise leave it blank or enter zero.

Number of full-time equivalent (FTE) employees managed (direct and indirect)

Enter the number of employees managed or supervised by this person, directly and indirectly. For example, for the President/CEO/Executive Director position, list the total number of FTE employees of the organization. Do not include contractors or volunteers managed or supervised by this employee.

Years in job

The number of years this person has been employed in this job at your organization.

Gender

Select Male, Female or Non-Binary/Non-Conforming.

Has Master's Degree

Check the box if the employee has a Master's Degree.

ACVREP certified

	Current pay:								
	FT: Annual	Eligible	Bonus	FTEs	Years		Has	ACVREP	
Job title at your org	PT: Hourly	for bonus	paid	managed	in job	Gender	Master's	cert	
	\$		\$			M F NB			
	\$		\$			M F NB			
	\$		\$			M F NB			
	\$		\$			M F NB			
	\$		\$			M F NB			
	\$		\$			M F NB			
	\$		\$			M F NB			
	\$		\$			M F NB			
	\$		\$			M F NB			
	\$		\$			M F NB			
Enter the typical starting pay for employees in this position at your organization:									
Full-time (enter as annual salary): \$ Part-time (enter as hourly rate:): \$									

If any Certified Low Vision Th	erapists are dual	-certified, do you provide a pay differential for dual certification? Not applicable						
If Yes, what is the pay different	If Yes, what is the pay differential for dual certification for a CLVT?							
During the past year has your	organization had	particular difficulty hiring and/or retaining qualified employees						
for this job?								
Yes	☐ No							

TEACHER OF STUDENTS WITH VISUAL IMPAIRMENTS (TSVI)

If you have employees in this job based on the survey job description, enter your information below for each individual employee. Otherwise skip this section.

Job title at your organization

This is for reference only. Your organization's job title may be different from the survey job title listed.

Base Pay Rate as of May 1, 2024

Enter the actual base pay rate for the employee as of May 1, 2024. For full-time employees, enter the annual base salary. For part-time employees, please enter the hourly rate.

Eligible for bonus or incentive pay

Check the box if the employee in this job is eligible for any type of incentive or bonus pay in addition to the regular base pay, regardless of whether or not the employee actually received bonus or incentive pay during the past 12 months. If the employee is not eligible, do not check the box.

Bonus or incentive pay paid during past 12 months

Enter a dollar amount here only if the employee actually received bonus or incentive pay during the past twelve months. Otherwise leave it blank or enter zero.

Number of full-time equivalent (FTE) employees managed (direct and indirect)

Enter the number of employees managed or supervised by this person, directly and indirectly. For example, for the President/CEO/Executive Director position, list the total number of FTE employees of the organization. Do not include contractors or volunteers managed or supervised by this employee.

Years in job

The number of years this person has been employed in this job at your organization.

Gender

Select Male, Female or Non-Binary/Non-Conforming.

Has Master's Degree

Check the box if the employee has a Master's Degree.

ACVREP certified

	Current pay: FT: Annual	Eligible	Bonus	FTEs	Years		Has	ACVREP
Job title at your org	PT: Hourly	for bonus	paid	managed	in job	Gender	Master's	cert
	\$		\$			M G F NB G		
	\$		\$			M 🔲 F 🔲 NB 🔲		
	\$		\$			M G F NB G		
	\$		\$			M G F NB G		
	\$		\$			M G F NB G		
	\$		\$			M G F NB G		
	\$		\$			M G F NB G		
	\$		\$			M 🗌 F 🗌 NB 🗌		
	\$		\$			M F NB		
	\$		\$			M F NB		
			•					

Enter the typical starting pay for employees in this position at your organization:								
Full-time (enter as annual salary): \$ Part-time (enter as hourly rate:): \$								
If any Teachers of Students with Visual Impairments are of	lual-certified, do you provide a pay differential for							
dual certification?								
☐ Yes ☐ No	☐ Not applicable							
If Yes, what is the pay differential for dual certification for	r a TSVI?							
,								
Our TSVI(s) works primarily:								
under contract to public or private schools	within our agency/school							
Our TSVI(s) works primarily:								
with pre-school-age children	with school-age children							
The work schedule for our TSVI(s) follows:								
the school district holiday/vacation calendar our organization's holiday/vacation calendar								
During the past year has your organization had particular difficulty hiring and/or retaining qualified employees								
for this job?								

OCCUPATIONAL THERAPIST (OT)

If you have employees in this job based on the survey job description, enter your information below for each individual employee. Otherwise skip this section.

Job title at your organization

This is for reference only. Your organization's job title may be different from the survey job title listed.

Base Pay Rate as of May 1, 2024

Enter the actual base pay rate for the employee as of May 1, 2024. For full-time employees, enter the annual base salary. For part-time employees, please enter the hourly rate.

Eligible for bonus or incentive pay

Check the box if the employee in this job is eligible for any type of incentive or bonus pay in addition to the regular base pay, regardless of whether or not the employee actually received bonus or incentive pay during the past 12 months. If the employee is not eligible, do not check the box.

Bonus or incentive pay paid during past 12 months

Enter a dollar amount here only if the employee actually received bonus or incentive pay during the past twelve months. Otherwise leave it blank or enter zero.

Number of full-time equivalent (FTE) employees managed (direct and indirect)

Enter the number of employees managed or supervised by this person, directly and indirectly. For example, for the President/CEO/Executive Director position, list the total number of FTE employees of the organization. Do not include contractors or volunteers managed or supervised by this employee.

Years in job

The number of years this person has been employed in this job at your organization.

Gender

Select Male, Female or Non-Binary/Non-Conforming.

Has Master's Degree

Check the box if the employee has a Master's Degree.

ACVREP certified

Check the box if the employee is ACVREP certified.

AOTA certified

T.1. (14)	Current pay: FT: Annual	Eligible	Bonus	FTEs	Years	0.1	Has	ACVREP
Job title at your org	PT: Hourly	for bonus	paid	managed	in job	Gender	Master's	cert
	\$		\$			M F NB		
	\$		\$			M 🗌 F 🗌 NB 🗌		
	\$		\$			M 🗌 F 🗌 NB 🗌		
	\$		\$			M 🗌 F 🗌 NB 🗌		
	\$		\$			M 🗌 F 🗌 NB 🗌		
	\$		\$			M G F NB G		
	\$		\$			M G F NB G		
	\$		\$			M 🗌 F 🗌 NB 🗌		
	\$		\$			M 🗌 F 🗌 NB 🗌		
	\$		\$			M F NB		

Enter the typical starting pay for employees in this position at your organization:							
Full-time (enter as annual salary):	\$Part-time (enter as hourly rate:): \$						
If any Occupational Therapists are dual	-certified, do you provide a pay differential for dual certification?						
☐ Yes ☐ No	☐ Not applicable						
If Yes, what is the pay differential for du							
Our OT(s) works primarily:							
Our OT(s) works primarily: as a vision rehabilitation profe	ssional as a low vision professional						
Do you bill Medicare/insurance for the O	OT's services?						
☐ Yes ☐ No							
During the past year has your organization had particular difficulty hiring and/or retaining qualified employees							
for this job?	□ No						

ASSISTIVE TECHNOLOGY INSTRUCTIONAL SPECIALIST (ATIS)

If you have employees in this job based on the survey job description, enter your information below for each individual employee. Otherwise skip this section.

Job title at your organization

This is for reference only. Your organization's job title may be different from the survey job title listed.

Base Pay Rate as of May 1, 2024

Enter the actual base pay rate for the employee as of May 1, 2024. For full-time employees, enter the annual base salary. For part-time employees, please enter the hourly rate.

Eligible for bonus or incentive pay

Check the box if the employee in this job is eligible for any type of incentive or bonus pay in addition to the regular base pay, regardless of whether or not the employee actually received bonus or incentive pay during the past 12 months. If the employee is not eligible, do not check the box.

Bonus or incentive pay paid during past 12 months

Enter a dollar amount here only if the employee actually received bonus or incentive pay during the past twelve months. Otherwise leave it blank or enter zero.

Number of full-time equivalent (FTE) employees managed (direct and indirect)

Enter the number of employees managed or supervised by this person, directly and indirectly. For example, for the President/CEO/Executive Director position, list the total number of FTE employees of the organization. Do not include contractors or volunteers managed or supervised by this employee.

Years in job

The number of years this person has been employed in this job at your organization.

Gender

Select Male, Female or Non-Binary/Non-Conforming.

Has Master's Degree

Check the box if the employee has a Master's Degree.

ACVREP certified

Job title at your org	Current pay: FT: Annual PT: Hourly	Eligible for bonus	Bonus paid	FTEs managed	Years in job	Gender	Has Master's	ACVREP cert
	\$		\$			M 🗌 F 🗌 NB 🗌		
	\$		\$			M 🗌 F 🗌 NB 🗌		
	\$		\$			M 🗌 F 🗌 NB 🗌		
	\$		\$			M 🔲 F 🗌 NB 🗌		
	\$		\$			M 🗌 F 🗌 NB 🗌		
	\$		\$			M 🗌 F 🗌 NB 🗌		
	\$		\$			M G F NB G		
	\$		\$			M 🗌 F 🗌 NB 🗌		
	\$		\$			M 🗌 F 🗌 NB 🗌		
	\$		\$			M 🗌 F 🗌 NB 🗌		

Enter the typical starting pay for employees in this position at your organization:								
Full-	time (enter as annual	salary): \$	Part-time (enter as hourly rate:): \$					
If any Assisti	If any Assistive Technology Instructional Specialists are dual-certified, do you provide a pay differential for dual							
certification?		□ No	☐ Not applicable					
If Yes, what	If Yes, what is the pay differential for dual certification for an ATIS?							
During the past year has your organization had particular difficulty hiring and/or retaining qualified employees								
for this job?								
Y	'es	□ No						

GUIDE DOG MOBILITY INSTRUCTOR (GDMI)

If you have employees in this job based on the survey job description, enter your information below for each individual employee. Otherwise skip this section.

Job title at your organization

This is for reference only. Your organization's job title may be different from the survey job title listed.

Base Pay Rate as of May 1, 2024

Enter the actual base pay rate for the employee as of May 1, 2024. For full-time employees, enter the annual base salary. For part-time employees, please enter the hourly rate.

Eligible for bonus or incentive pay

Check the box if the employee in this job is eligible for any type of incentive or bonus pay in addition to the regular base pay, regardless of whether or not the employee actually received bonus or incentive pay during the past 12 months. If the employee is not eligible, do not check the box.

Bonus or incentive pay paid during past 12 months

Enter a dollar amount here only if the employee actually received bonus or incentive pay during the past twelve months. Otherwise leave it blank or enter zero.

Number of full-time equivalent (FTE) employees managed (direct and indirect)

Enter the number of employees managed or supervised by this person, directly and indirectly. For example, for the President/CEO/Executive Director position, list the total number of FTE employees of the organization. Do not include contractors or volunteers managed or supervised by this employee.

Years in job

The number of years this person has been employed in this job at your organization.

Gender

Job title at your org	Current pay: FT: Annual PT: Hourly	Eligible for bonus	Bonus paid	FTEs managed	Years in job	Gender
Job title at your org	\$		\$	managed	III JOO	M F NB
	\$		\$			M F NB
	\$		\$			M 🔲 F 🔲 NB 🔲
	\$		\$			M F NB
	\$		\$			M F NB
	\$		\$			M G F NB G
	\$		\$			M F NB
	\$		\$			M 🗌 F 🗌 NB 🗌
	\$		\$			M G F NB G
	\$		\$			M F NB

Enter the typical starting pay for employees in this position at your organization:						
Enter the typical starting pay for employees in this position	in at your organization.					
Full-time (enter as annual salary): \$	Part-time (enter as hourly rate:): \$					
i an time (enter as annual salary). ψ	Tart time (enter as nourly rate.). \$					
If any Guide Dog Mobility Instructors are dual-certified,	do vou provide a pay differential for dual certification?					
☐ Yes ☐ No	Not applicable					
	— 11					
If Yes, what is the pay differential for dual certification fo	r a GDMI?					
	# 					
During the past year has your organization had particular	difficulty hiring and/or retaining qualified employees					
for this job?						
☐ Yes ☐ No						

LOW VISION OPTOMETRIST (employees only, not contractors)

If you have employees in this job based on the survey job description, enter your information below for each individual employee. Otherwise skip this section.

Job title at your organization

This is for reference only. Your organization's job title may be different from the survey job title listed.

Base Pay Rate as of May 1, 2024

Enter the actual base pay rate for the employee as of May 1, 2024. For full-time employees, enter the annual base salary. For part-time employees, please enter the hourly rate.

Eligible for bonus or incentive pay

Check the box if the employee in this job is eligible for any type of incentive or bonus pay in addition to the regular base pay, regardless of whether or not the employee actually received bonus or incentive pay during the past 12 months. If the employee is not eligible, do not check the box.

Bonus or incentive pay paid during past 12 months

Enter a dollar amount here only if the employee actually received bonus or incentive pay during the past twelve months. Otherwise leave it blank or enter zero.

Number of full-time equivalent (FTE) employees managed (direct and indirect)

Enter the number of employees managed or supervised by this person, directly and indirectly. For example, for the President/CEO/Executive Director position, list the total number of FTE employees of the organization. Do not include contractors or volunteers managed or supervised by this employee.

Years in job

The number of years this person has been employed in this job at your organization.

Gender

	Current pay: FT: Annual	Eligible	Bonus	FTEs	Years	
Job title at your org	PT: Hourly	for bonus	paid	managed	in job	Gender
	\$		\$			M F NB
	\$		\$			M 🗌 F 🗌 NB 🗌
	\$		\$			M 🗌 F 🗌 NB 🗌
	\$		\$			M 🗌 F 🗌 NB 🗌
	\$		\$			M 🗌 F 🗌 NB 🗌
	\$		\$			M 🗌 F 🗌 NB 🗌
	\$		\$			M G F NB G
	\$		\$			M G F NB G
	\$		\$			M G F NB G
	\$		\$			M F NB

Enter the typical starting pay for employees in this position at your organization:						
	, 6					
Full-time (enter as annual salary): \$	Part-time (enter as hourly rate:): \$					
run-time (enter as annual safary). \$	ran-time (enter as nourly rate.). \$					
During the past year has your organization had particular	· difficulty hiring and/or retaining qualified employees					
for this job?	, , ,					
Yes No						

QUALITY ASSURANCE INSPECTOR (Accessible Documents)

If you have employees in this job based on the survey job description, enter your information below for each individual employee. Otherwise skip this section.

Job title at your organization

This is for reference only. Your organization's job title may be different from the survey job title listed.

Base Pay Rate as of May 1, 2024

Enter the actual base pay rate for the employee as of May 1, 2024. For full-time employees, enter the annual base salary. For part-time employees, please enter the hourly rate.

Eligible for bonus or incentive pay

Check the box if the employee in this job is eligible for any type of incentive or bonus pay in addition to the regular base pay, regardless of whether or not the employee actually received bonus or incentive pay during the past 12 months. If the employee is not eligible, do not check the box.

Bonus or incentive pay paid during past 12 months

Enter a dollar amount here only if the employee actually received bonus or incentive pay during the past twelve months. Otherwise leave it blank or enter zero.

Number of full-time equivalent (FTE) employees managed (direct and indirect)

Enter the number of employees managed or supervised by this person, directly and indirectly. For example, for the President/CEO/Executive Director position, list the total number of FTE employees of the organization. Do not include contractors or volunteers managed or supervised by this employee.

Years in job

The number of years this person has been employed in this job at your organization.

Gender

Job title at your org	Current pay: FT: Annual PT: Hourly	Eligible for bonus	Bonus paid	FTEs managed	Years in job	Gender
Job title at your org	\$		\$	managed	III JOO	M F NB
	\$		\$			M F NB
	\$		\$			M 🔲 F 🔲 NB 🔲
	\$		\$			M F NB
	\$		\$			M F NB
	\$		\$			M G F NB G
	\$		\$			M F NB
	\$		\$			M 🗌 F 🗌 NB 🗌
	\$		\$			M G F NB G
	\$		\$			M F NB

Enter the typical starting pay for employees in this position at your organization:						
	•					
Full-time (enter as annual salary): \$	Part-time (enter as hourly rate:): \$					
run-time (enter as amidal salary). \$	ran-time (enter as nourly rate.). \$					
During the past year has your organization had particular	difficulty hiring and/or retaining qualified employees					
for this job?						
Yes No						

BRAILLE EDITOR

If you have employees in this job based on the survey job description, enter your information below for each individual employee. Otherwise skip this section.

Job title at your organization

This is for reference only. Your organization's job title may be different from the survey job title listed.

Base Pay Rate as of May 1, 2024

Enter the actual base pay rate for the employee as of May 1, 2024. For full-time employees, enter the annual base salary. For part-time employees, please enter the hourly rate.

Eligible for bonus or incentive pay

Check the box if the employee in this job is eligible for any type of incentive or bonus pay in addition to the regular base pay, regardless of whether or not the employee actually received bonus or incentive pay during the past 12 months. If the employee is not eligible, do not check the box.

Bonus or incentive pay paid during past 12 months

Enter a dollar amount here only if the employee actually received bonus or incentive pay during the past twelve months. Otherwise leave it blank or enter zero.

Number of full-time equivalent (FTE) employees managed (direct and indirect)

Enter the number of employees managed or supervised by this person, directly and indirectly. For example, for the President/CEO/Executive Director position, list the total number of FTE employees of the organization. Do not include contractors or volunteers managed or supervised by this employee.

Years in job

The number of years this person has been employed in this job at your organization.

Gender

	Current pay:	D1: -:1-1-	Danna	ETE.	V	
	FT: Annual	Eligible	Bonus	FTEs	Years	
Job title at your org	PT: Hourly	for bonus	paid	managed	in job	Gender
	\$		\$			M G F NB G
	\$		\$			M F NB
	\$		\$			M 🗌 F 🗌 NB 🗌
	\$		\$			M 🗌 F 🗌 NB 🗌
	\$		\$			M 🗌 F 🗌 NB 🗌
	\$		\$			M F NB
	\$		\$			M G F NB G
	\$		\$			M F NB
	\$		\$			M G F NB G
	\$		\$			M G F NB G

Enter the typical starting pay for employees in this position at your organization:						
	, 6					
Full-time (enter as annual salary): \$	Part-time (enter as hourly rate:): \$					
run-ume (enter as annual salary). \$	ran-time (enter as nourly rate.). \$					
During the past year has your organization had particular	· difficulty hiring and/or retaining qualified employees					
for this job?	, , ,					
Yes No						

DIGITAL ACCESSIBLE DOCUMENT SPECIALIST

If you have employees in this job based on the survey job description, enter your information below for each individual employee. Otherwise skip this section.

Job title at your organization

This is for reference only. Your organization's job title may be different from the survey job title listed.

Base Pay Rate as of May 1, 2024

Enter the actual base pay rate for the employee as of May 1, 2024. For full-time employees, enter the annual base salary. For part-time employees, please enter the hourly rate.

Eligible for bonus or incentive pay

Check the box if the employee in this job is eligible for any type of incentive or bonus pay in addition to the regular base pay, regardless of whether or not the employee actually received bonus or incentive pay during the past 12 months. If the employee is not eligible, do not check the box.

Bonus or incentive pay paid during past 12 months

Enter a dollar amount here only if the employee actually received bonus or incentive pay during the past twelve months. Otherwise leave it blank or enter zero.

Number of full-time equivalent (FTE) employees managed (direct and indirect)

Enter the number of employees managed or supervised by this person, directly and indirectly. For example, for the President/CEO/Executive Director position, list the total number of FTE employees of the organization. Do not include contractors or volunteers managed or supervised by this employee.

Years in job

The number of years this person has been employed in this job at your organization.

Gender

Job title at your org	Current pay: FT: Annual PT: Hourly	Eligible for bonus	Bonus paid	FTEs managed	Years in job	Gender
Job title at your org	\$		\$	managed	III JOO	M F NB
	\$		\$			M F NB
	\$		\$			M 🔲 F 🔲 NB 🔲
	\$		\$			M F NB
	\$		\$			M F NB
	\$		\$			M G F NB G
	\$		\$			M F NB
	\$		\$			M 🗌 F 🗌 NB 🗌
	\$		\$			M G F NB G
	\$		\$			M F NB

Enter the typical starting pay for employees in this position at your organization:						
out of kerne some out & kerne kern	··· , · · · - 8 ····					
Full-time (enter as annual salary): \$	Part-time (enter as hourly rate:): \$					
During the past year has your organization had particular	difficulty hiring and/or retaining qualified employees					
for this job?						
Yes No						

JOB DEVELOPER/EMPLOYMENT SPECIALIST

If you have employees in this job based on the survey job description, enter your information below for each individual employee. Otherwise skip this section.

Job title at your organization

This is for reference only. Your organization's job title may be different from the survey job title listed.

Base Pay Rate as of May 1, 2024

Enter the actual base pay rate for the employee as of May 1, 2024. For full-time employees, enter the annual base salary. For part-time employees, please enter the hourly rate.

Eligible for bonus or incentive pay

Check the box if the employee in this job is eligible for any type of incentive or bonus pay in addition to the regular base pay, regardless of whether or not the employee actually received bonus or incentive pay during the past 12 months. If the employee is not eligible, do not check the box.

Bonus or incentive pay paid during past 12 months

Enter a dollar amount here only if the employee actually received bonus or incentive pay during the past twelve months. Otherwise leave it blank or enter zero.

Number of full-time equivalent (FTE) employees managed (direct and indirect)

Enter the number of employees managed or supervised by this person, directly and indirectly. For example, for the President/CEO/Executive Director position, list the total number of FTE employees of the organization. Do not include contractors or volunteers managed or supervised by this employee.

Years in job

The number of years this person has been employed in this job at your organization.

Gender

Job title at your org	Current pay: FT: Annual PT: Hourly	Eligible for bonus	Bonus paid	FTEs managed	Years in job	Gender
	\$		\$			M F NB
	\$		\$			M G F NB G
	\$		\$			M G F NB G
	\$		\$			M G F NB G
	\$		\$			M G F NB G
	\$		\$			M G F NB G
	\$		\$			M 🔲 F 🔲 NB 🔲
	\$		\$			M 🗌 F 🗌 NB 🗌
	\$		\$			M G F NB G
	\$		\$			M 🗌 F 🗌 NB 🗌

Enter the typical starting pay for employees in this position at your organization:						
	• 6					
Full-time (enter as annual salary): \$	Part-time (enter as hourly rate:): \$					
run-ume (enter as annual salary). \$	ran-time (enter as nouny rate.). \$					
During the past year has your organization had particular	difficulty hiring and/or retaining qualified employees					
for this job?	, , ,					
Yes No						

ADDITIONAL QUESTIONS FOR PROFESSIONAL-LEVEL JOBS

Please answer these questions if you are reporting any employees at least one of the professional-level survey jobs.

Do you provide	a company car f	or itinerant personnel?
Yes	☐ No	☐ Not applicable
		ional vision-specific professionals you expect your agency will need to hire due to
increases in ser	vices or due to re	tirement in:
1 year		additional vision-specific professionals
2 years		additional vision-specific professionals
		(cumulative: include the number for 1 year above)
3 years		additional vision-specific professionals
		(cumulative: include the numbers for 1 year and 2 years above)

GLOSSARY OF TERMS

Across-the-board salary increase	A general pay increase, usually of a certain percent, given to every eligible employee in an organization. The increase may be linked to cost of living or other economic indicators; see Cost of Living Allowance.
Actual base salary	The wages paid for a specific job, not including benefits and incentive pay, such as bonuses.
Cafeteria plan	Benefit plans that allow employees to choose the benefits they want from a predetermined list. Employers provide a certain number of credits or dollars to each worker to ensure core coverage, and additional benefits may be purchased at an individual employee's expense.
Cost of living allowance (COLA)	Periodic, across-the-board increases in base pay, designed to keep employees' salaries in line with the rising cost of living. COLA increases are usually linked to price indexes published by the Bureau of Labor Statistics.
Defined benefit plan	A retirement plan in which a retired employee receives a specific amount based on salary history and years of service, and in which the employer bears the investment risk. Contributions may be made by the employee, the employer, or both.
Defined contribution plan	A retirement plan that specifies the amount of an agency's contribution, but may not have a formula for determining eventual benefits. The agency's contribution is usually a certain percentage of the worker's salary, and a vesting period - specific length of employment - may be required. See Individual retirement account (IRA), Tax-sheltered annuity 401(k), Tax-sheltered annuity 403(b).
Dependent Care Spending Account (DCSA)	One of the two types of FSA's (Flexible Spending Accounts), which holds pre-tax dollars set aside by employees for their dependent care expenses. No amount may be left in the DCSA by the end of the year, or it will be lost.
Exempt vs. nonexempt employees	Employees are classified as "exempt" or "nonexempt" in reference to the FLSA (Fair Labor Standards Act). An exempt employee is paid a salary and is not compensated for overtime hours worked. The three categories under which an employee may be considered exempt are administrative, executive, and professional. These categories generally define an exempt employee as one who customarily and regularly exercises discretion and independent judgment in the performance of his/her duties. Exempt employees must pass a Salary Basis Test, i.e., they must be compensated at a minimum weekly salary of at least \$455. A nonexempt employee is paid for all overtime hours worked. Non-exempt employees generally perform operational functions such as routine clerical duties, maintenance work, and checking and inspecting equipment.
Flexible Spending Account (FSA)	A type of Section 125 account, an FSA holds pre-tax dollars set aside by employees for their health care or dependent care expenses. No amount may be left in the FSA by the end of the year, or it will be lost. There are two types of FSA's: Health Care Spending Account (HCSA) and Dependent Care Spending Account (DCSA).
Full-time equivalent (FTE)	Either one full-time position (as defined by an organization's policy regarding the hours required for a full-time workweek), or two or more part-time positions that, when taken together, make up the work schedule of one full-time position.
Health Care Spending Account (HCSA)	One of the two types of FSA's (Flexible Spending Account), which holds pre-tax dollars set aside by employees for their health care expenses. No amount may be left in the HCSA by the end of the year, or it will be lost.
Health Reimbursement Arrangement (HRA)	An arrangement in which the employer contributes a certain amount per employee per year for health care expenses. This money may be rolled from one year to the next, but is not portable if an employee leaves his/her job.

Health Savings Account (HSA)	Employee and/or employer make pre-tax contributions that are used by the employee for future medical, retirement, or long-term care premium expenses. These accounts are used in conjunction with a high-deductible health insurance policy. The funds can roll over from year to year and the account is portable.
Incentive or bonus pay	A periodic or one-time financial reward that compensates employees for outstanding job performance. Bonuses may be given for specific instances of employee achievement or initiative or when a worker meets or exceeds preset performance goals.
Individual retirement account (IRA)	A defined contribution benefit plan which allows employees to make tax-deductible contributions to their own retirement accounts.
Merit or performance-based increases	Salary increases based on employee merit or performance, over a given period of time.
Paid time off benefits	Employer-paid time off the job, i.e. vacation, sick days and holidays.
Paid Time Off (PTO) program	In a Paid Time Off program, employees are given a set number of days off each year to be taken at their discretion (as opposed to separate time off for vacation days, sick days and holidays).
Personal days	Days off taken at the discretion of the employee, also called floating holidays.
Section 125 plan	A plan in which certain employee benefits are paid with pre-tax dollars. Section 125 plans include premium-only plans, Flexible Spending Accounts, and cafeteria plans.
Tax-sheltered annuity 401(k)	A defined contribution retirement plan that allows workers to make pre-tax contributions through salary reduction agreements with their employers. Following a change in tax regulations in 1997, 401(k) plans can now be offered by nonprofit organizations.
Tax-sheltered annuity 403(b)	A defined contribution plan, similar to a 401(k), but specifically designed for use by nonprofit and public organizations.