# 2024 COMPENSATION AND BENEFITS SURVEY FOR ORGANIZATIONS <br> SERVING PEOPLE WITH VISION LOSS 

Sponsored by VisionServe Alliance, National Industries for the Blind, and the National Association for the Employment of People Who Are Blind

This document lists all of the questions asked in the online survey questionnaire. You can use it to help gather your organization's information before submitting data online.

Your online response will be submitted directly to our survey consultant based in Oakland, California. The data entry website uses advanced encryption technology so that data is safe both while being submitted and also while stored in the survey database. All data is held in strictest confidence and is reviewed only by the survey consultant. Results will be reported in the aggregate so that no survey information can be traced to any particular organization.

This questionnaire contains the following sections:

Organization<br>Compensation \& Employment Practices<br>Paid Time Off Practices<br>Insurance Benefits<br>Retirement Benefits<br>DEIA Practices<br>Compensation: Executive-Level Jobs<br>Director/Manager-Level Jobs<br>Vision-Specific Professional Jobs<br>Glossary of Terms

Submit your data by Monday, June 3 and you will receive a copy of the final report in July. The cost of the report is:

- Free for members of VSA, NIB and/or NAEPB who fill out the survey
- \$300 for members of VSA, NIB and/or NAEPB who not fill out the survey
- $\$ 600$ for non-members. If you fill out the survey and you are not a member of VSA, NIB and/or NAEPB, you will be sent an invoice before you receive your final report. Not a member? This is the perfect reason to join and receive your Compensation and Benefit report for free.

Note: Please do not fill out this survey unless you are an organization that provides services to people who are blind and/or visually impaired.

If you have any questions, please contact Rita Haronian at 510-645-1005 or survey@nonprofitcomp.com.

ORGANIZATION
Organization name:
Name of person completing survey:
Title:
Telephone (w/ext. if applicable):
Email:
Website:
Street address:
City, State, Zip:

Annual operating budget for current fiscal year:
(Gross expense less capital expenses, depreciation, and cost of raw materials \$
if your organization is a manufacturing facility.)
Total payroll budget for the current fiscal year. Include all employees whose pay is reported on form W-2, including seasonal employees. Do not include
\$
$\qquad$ contractors whose pay is reported on form 1099.

Total number of employees:
(Do not include temporary staff, contract staff or volunteers)
Number of employees who are new in their positions during the past 12 months due to VOLUNTARY TURNOVER:
(Do not include newly created positions, temporary employees, contractors or volunteers.)
Number of employees who are new in their positions during the past 12
months due to INVOLUNTARY TURNOVER:
(Do not include newly created positions, temporary employees, contractors or volunteers.)

| Full-Time | Part-Time |
| :--- | :--- |
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What is the beginning date of your current fiscal year?
Please check the box next to the best description of your organization's primary source of funding:
Contributions from individuals (excluding foundations)
Contributions from foundations or trusts
United Way (or other federated workplace contributions)
Government funding
Revenue from sales
Income from investments
Membership dues
Program fees to clients
Third party payers (Medicare/insurance)
Other, please describe: $\qquad$

Please check the field of service/primary focus in the list below that most accurately reflects your organization's mission:Early Intervention/Pre-School
Dog Guide School
Industries/Manufacturing/Services
Industries/Manufacturing/Services + Rehabilitation
Membership or Professional Support Organization
Multiple Services - Adult Vision Rehabilitation
Multiple-Aged/ Multiple Services Vision Rehabilitation
School for the Blind - Residential and Non-Residential
Vocational Training Specific - Residential and Non-Residential
Other, please describe: $\qquad$

Please note how your current President/CEO/Executive Director identifies. Check all that apply:Male
Female
Non-Binary/Non-Conforming
Person of color
Multiracial

Blind/Legally blind
Latinx/Hispanic ethnicity

Low vision
Has significant disabilities other than blindness
LGBTQIA+

How many people serve on your organization's Leadership Team?
Please enter the number of Leadership Team members who identify as each of the following:
$\qquad$

| Male | - | Person of color <br> Female |
| :--- | :--- | :--- |
| Non-Binary/Non-Conforming | - | Multiracial |
| Latinx/Hispanic ethnicity |  |  |

Please note how your current Board Chair identifies. Check all that apply:Male
Female
Non-Binary/Non-ConformingPerson of color

Non-BinalNon-Conforming
Multiracial
Latinx/Hispanic ethnicity
Blind/Legally blind
LGBTQIA+
Low vision
Has significant disabilities other than blindness
How many people serve on your organization's Board of Directors?
Please enter the number of Board members who identify as each of the following:
__ Male
Female
Non-Binary/Non-Conforming
Blind/Legally blind
Low vision
Has significant disabilities other than blindness

Does your governing Board of Directors have term limits?Yes
No
Not sure
If Yes, what is the total number of years they can serve before terming off the Board?

Over the last 12 months, has the chief executive hired any direct reports whose identities are different from their own along these dimensions? Check all that apply.

## Race

Latinx/Hispanic ethnicity
Age difference greater than 15 years from the chief executive
Gender
Blindness/legal blindness/low vision
Significant disability other than blindness
LGBTQIA+
Unknown

By what percentage, on average, do you expect salaries paid by your organization to increase during the next twelve months?
$\qquad$ \%

What method describes your salary increase practices? Check all that apply. For each selected, enter the average increase over the past 12 months and the average projected increase over the next $\mathbf{1 2}$ months.

Average increase over past 12 monthsAcross-the-board increase
Merit (or performance-based) increase
Cost-of-living-allowance (COLA) increase
Length-of-service increase
External labor market considerations
Internal job equity considerations

Average projected increase over next 12 months


What is your organization's full-time workweek?
Please note that this question does NOT refer to the minimum workweek required for eligibility for employee benefits, but rather the standard workweek for regular full-time employees.


40 hours/week
38 hours/week
37.5 hours/week

35 hours/week
Other, please explain: $\qquad$
What is your practice for dealing with extensive overtime for EXEMPT staff?No formal policy
Provide compensatory time off
Pay straight time
Pay overtime rates
Do not compensate exempt staff for overtime
Other, please explain: $\qquad$
Do you have employees who work the evening or night shift?
$\square$ Yes
No
If Yes, please describe your policy regarding any additional compensation for evening or night shift work:

## Do you use salary grades and ranges? <br> If Yes, when were your ranges last updated (MM/DD/YY)?

## Do you have an introductory period for new employees?

If not, skip to the next group of questions.
$\qquad$ months
Are employees eligible for paid time off benefits during the introductory period?
$\square$ Yes $\square$ No
Are employees eligible for health insurance benefits during the introductory period?
$\square$ Yes $\square$
No

Apart from after any introductory period, when are employees reviewed?
Never
Quarterly
Every 6 monthsAnnually
No set schedule
Other, please describe: $\qquad$

Are any of your employees covered by a union contract?
Yes
No

If Yes, which job classifications?
Do you pay a premium for jobs requiring bilingual skills?
Yes $\square$ No

If Yes, how much do you pay in addition to the standard salary? Please specify amount as \% of salary or \$ per hour.

As a general rule, does your organization provide any of the following benefits to staff at any level? Please check for whom each benefit applies.

| CEO/Exec. | Other <br> Director | Other <br> Executives |
| :---: | :---: | :---: |
| Staff |  |  |

EAP (Employee Assistance Program)
Commissions
Bonus/incentive pay
Profit sharing
Financial planning services
Reimbursement for acquiring and/or maintaining professional license or other credentials
Professional conferences attendance
Professional development classes
Low-interest or no-interest loan program
Transportation and/or travel
Local transportation subsidy
Car or car allowance:
Car leasing
Car ownership
Spouse's/domestic partner's travel expenses
Cellular phone/pager monthly fee
Handheld device monthly fee
Home computer purchase or lease
Cost of home internet provider
Personal legal expenses
Personal liability insurance
Professional liability insurance
Memberships:
Country/residential club
Health club
Fraternal club
Professional membership dues
Service on external volunteer boards/committees Sabbatical (paid time off)

Additional vacation time
Additional contribution to medical insurance Additional contribution to life insurance
Additional contribution to disability insurance
Additional contribution to retirement plan


Overall, how would you characterize the degree to which your organization's operations are currently impacted by the COVID-19 pandemic?


To what extent do you expect the following positions to be working remotely for the foreseeable future? Please choose the option below that best describes your organization's policies.


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Corporate administration (Executive, Office HR IT)
Accounting/Finance
Development
Program services
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Does your organization require proof of vaccination and/or regular testing for employees?YesNoNot at this point but considering

How does your organization's current workforce size compare with your pre-pandemic workforce?
$\square$ Larger now
About the sameSmaller now

If your workforce is smaller now, please indicate contributing factors. Check all that apply.
$\square$ Lack of funding
$\square$ Difficulty filling open positions
Programs have changed Other, please explain:

Other than retirement, which factors below do you believe are significant reasons why employees have left your organization during the past year (voluntary turnover)? Please check all that apply.Job with higher pay elsewhereOther personal/family reasons
Job with more comprehensive benefits elsewhere
Higher-level job (promotion) elsewhere
Pursuing higher education Geographic move for affordability reasons
Geographic move for personal/family reasons
Job in the private sector
Job in the public sector Other, please describe:

Do you anticipate that your organization will experience increased competition from other employers to attract and attract and retain highly qualified employees in the year ahead?
YesNo

Do you see turnover as a significant problem for your organization in the year ahead?
$\square$ Yes
No

Overall, does your organization plan to increase the number of full-time equivalent employees in the year ahead?YesNo

In the year ahead, does your organization plan to increase its dollar contribution toward employee medical insurance per enrolled employee, reduce it or keep it about the same?
Reduce

About the same

In the year ahead, does your organization plan to increase its retirement plan contribution per enrolled employee, reduce it or keep it about the same?ReduceAbout the same

In the year ahead, does your organization plan to increase its spending on other employee benefits, reduce its spending or keep it about the same?
$\square$ IncreaseReduceAbout the same

In the year ahead, do you expect your organization to be operating under an employee salary freeze?
$\square$ Yes, for the entire yearYes, for part of the yearNo

Are there any specific job families for which you are finding it especially difficult to hire and/or retain employees? Check all that apply.

Accounting/FinanceAdministrative/General OfficeHuman Resources

Business DevelopmentInformation Technology
Communications/MarketingMaintenance/Facilities/Grounds/Transportation
Contract ManagementManufacturing/Industrial

Development/Fundraising
Program Delivery
ExecutiveRetail/Call Center
Have you taken or do you plan to take in the near future any specific actions to assess and/or encourage employee engagement?YesNo

If Yes, which of the following actions have you taken or plan to take in the near future? Check all that apply.Conduct an assessment of employee engagementInvolve staff in strategic planning discussionsInvolve staff in programmatic planning discussionsEmployee recognition programEfforts to encourage a positive and enjoyable work environmentOther, please describe:

What best describes your organization's time off practices? Please choose from these five options:1. STANDARD - SAME ACCRUALS FOR BOTH EXEMPT \& NONEXEMPT STAFF

You have separate policies for vacation, holiday, sick leave and personal time off AND both exempt and nonexempt employees are given the SAME benefits.2. STANDARD - DIFFERENT ACCRUALS FOR EXEMPT AND NONEXEMPT STAFF

You have separate policies for vacation, holiday, sick leave and personal time off WITH exempt and nonexempt staff receiving different levels of benefits.3. PAID TIME OFF (PTO) - SAME FOR BOTH EXEMPT AND NONEXEMPT STAFF

Employers combine the various paid absences (most commonly vacation and sick time) and employees may use their accrued PTO for any type of absence.
4. PAID TIME OFF - DIFFERENT ACCRUALS FOR EXEMPT AND NONEXEMPT STAFF

Employers combine the various paid absences (most commonly vacation and sick time) and employees may use their accrued PTO for any type of absence.
5. OTHER (A combination of practices or other type of policy).

Please describe here:

If you checked \#1 or \#3, enter the number of vacation days (\#1) or PTO days (\#3) given to regular, full-time employees according to their number of years of service in your organization.

| Vacation or PTO day <br> per year for all <br> full-time employees |
| :---: |
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If you checked \#2 or \#4, enter the number of vacation days (\#2) or PTO days (\#4) given to both non-exempt and exempt regular, full-time employees according to their number of years of service in your organization.

| Vacation or PTO days <br> per year for <br> full-time non-exempt <br> employees | Vacation or PTO days <br> per year for <br> full-time exempt <br> employees |
| :---: | :---: |
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How many sick days per year are given to regular, full-time employees? (Answer only if you do NOT have a
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PTO program.)

How many personal days or floating holidays per year are given to regular, full-time employees? (Answer only if you do NOT have a PTO program.)

How many holidays per year are given to regular, full-time employees? (If you have a PTO program, answer this question only if holidays are given separately from PTO days.)

Are part-time employees eligible for paid time off benefits?
No, only full-time employees are eligible.
Part-time employees working a sufficient number of hours per week are eligible: minimum of $\qquad$ hours. All part-time employees are eligible regardless of their work schedule.
Not applicable; we have no part-time employees.
If your organization has a WRITTEN POLICY providing for any other type of PAID time off, please check the appropriate box(es) below:

Jury service
Family illness
Bereavement
Job-related education
Maternity/paternity
Military service
Volunteer service
Other, please explain:

## Does your organization offer insurance coverage as a benefit for regular, full-time employees?

Yes, we offer employer-sponsored group health insurance for employees.No, we do not offer group insurance coverage as we are not required to do so under the ACA.$\square$ We do reimburse employees for premiums they for individual insurance policies for themselves and their families with an average cost to the organization per employee per month of \$ $\qquad$ .
$\square$ No, we are required to do so under the ACA but have chosen to be subject to applicable penalties instead.

## If No, please skip this section and continue with the Retirement Benefits section.

## Are part-time employees eligible for health insurance benefits?

No, only full-time employees are eligible.
Part-time employees working a sufficient number of hours per week receive FULL BENEFITS: minimum of $\qquad$ hours.
Part-time employees working a sufficient number of hours per week receive PRO-RATED BENEFITS according to their work schedules: minimum of $\qquad$ hours per weekAll part-time employees are eligible regardless of their work schedule and receive FULL BENEFITS.
All part-time employees are eligible regardless of their work schedule and receive PRO-RATED BENEFITS according to their work schedules.
Not applicable; we have no part-time employees.
Are domestic partners considered to be dependents for the purposes of health insurance
Yes, organization contributes to the cost of insurance for domestic partners.
Yes, employee can pay entire cost of dependent coverage.
No

What is the waiting period for new employees' health insurance benefits? Please specify days, months, etc.

Does your organization offer any type of Section 125 plan? Please check all that apply. For any type of account checked, enter the employer's annual contribution per employee to the right. (See Glossary for definitions.)

Premium only plan
Flexible Spending Account (FSA):
Health Care Spending Account
Dependent Care Spending Account
Cafeteria plan
employer's contribution per employee: \$
circle (annual) or (monthly)
Enter the number of employees participating in the cafeteria plan:

## Cafeteria Plan

If you checked Cafeteria plan above, check the boxes to indicate which types of insurance plans are offered. Check all that apply.

| $\square$ HMO | (Health Maintenance Organization) |
| :--- | :--- |
| $\square$ EPO | (Exclusive Provider Organization) |
| $\square$ PPO | (Preferred Provider Organization) |
| $\square$ POS | (Point of Service) |
| $\square$ | Dental |
| $\square$ | Vision |
| $\square$ | Life Insurance |
| $\square$ | Long-Term Disability Insurance |
| $\square$ | Short-Term Disability Insurance |
| $\square$ | Long-Term Care Insurance |
| $\square$ | Retirement plan, any type |
| $\square$ | Other, please describe: |

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## Non-Cafeteria Plans

Answer this section only if you did NOT check the box for Section 125 Cafeteria plan.

What is the average cost per month to your organization, per eligible employee, for health insurance benefits? Include the cost for HMO/PPO/POS insurance as well as the cost for dental, vision, life, disability, short-term and/or long-term care.
\$ $\qquad$ per month per employee

Please enter the number of employees who participate in these plans $\qquad$ employees

For each type of insurance that your organization offers enter the average $\%$ of the premium paid by the organization for employee and dependent coverage, as well as a typical or average co-payment for doctor office visits. If the insurance is offered but employees pay the entire cost, enter zero (0). If the insurance is not offered, enter "NA".

|  | \% paid by organization for employees | \% paid by organization for dependents | typical or average co-payment for doctor office visit |
| :---: | :---: | :---: | :---: |
| Medical: HMO |  |  |  |
| Medical: EPO |  |  |  |
| Medical: PPO |  |  |  |
| Medical: POS |  |  |  |
| Dental |  |  |  |
| Vision |  |  |  |
| Life |  |  |  |
| Long-Term Disability |  |  |  |
| Short-Term Disability |  |  |  |
| Long-Term Care |  |  |  |

## Special Accounts

Does your organization offer an insurance plan that is compatible with a Health Savings Account (HSA)?
In an HSA, the employee and/or employer make pre-tax contributions that are used by the employee for future medical, retirement, or long-term care premium expenses. These accounts are used in conjunction with a high-deductible health insurance policy. The funds can roll over from year to year and the account is portable.
If Yes, please enter the employer's annual HSA contribution per participating employee to the right.

employer's annual contribution: \$ $\qquad$

Does your organization offer a Health Reimbursement Arrangement (HRA)?
An HRA is an arrangement in which the employer contributions a certain amount per employee per year for health care expenses. This money may be rolled from one year to the next but is not portable if an employee leaves his/her job. If Yes, please enter the employer's annual HRA contribution per participating employee to the right.
employer's annual contribution: \$ $\qquad$

## RETIREMENT BENEFITS

Does your organization provide any type of retirement benefit for regular full-time employees?Yes $\square$ No

If No, please skip the rest of this section.

Are part-time employees eligible for retirement benefits?


No, only full-time employees are eligible.
Part-time employees working a sufficient number of hours per week are eligible: minimum of $\qquad$ hours. All part-time employees are eligible regardless of their work schedule.
Not applicable; we have no part-time employees.
Which best describes the organization's retirement benefit for regular full-time staff? Check all that apply.


Tax Sheltered Annuity - 401(k), 403(b)
Other Defined Contribution Plan
IRA, SEP-IRA, Simple IRA
Defined Benefit Plan
Other, please describe: $\qquad$
How is the plan funded? If your organization offers more than one retirement benefit, please answer this question based on the type of retirement plan that involves the highest level of contribution from the organization.Employee contribution only (Please skip the rest of this section.) Organization contribution only Organization contributions/employee may contribute If employee contributes, organization also contributes Other, please describe:

Annual cost to organization of retirement benefit: If your organization offers more than one retirement benefit, please answer this question based on the type of retirement plan that involves the highest level of contribution from the organization.

Organization contributes percentage of employee's salary
Please enter cap (highest level) of percentage of salary contributed for each employee by organization: $\qquad$ \%

Organization contributes \$ amount for each employee Please enter cap (highest level) of dollar amount contributed annually for each employee by organization:
\$ $\qquad$
$\square$ Other, please explain: $\qquad$
What is the period (in years) after which retirement benefits are fully vested?
Is your organization in any stage of DEIA work?
$\square$ No (please skip the rest of the DEIA questions)
$\square$ Discussion
$\square$ Planning
$\square$ Funds are allocated for DEIA activities (staffing, training, consultant for example)
$\square$ DEIA is a standing line item in the organization's annual budget
$\square$ Other (please explain):

## Does your organization have, or have you had, an internal DEIA working group or task force?

Planning to do within 12 months$\square$ Have done previously, no longer active
If Yes: In what year was your DEIA task force/internal working group established? $\qquad$
Is the task force/internal working group comprised of board, staff or both?
$\square$ Board only
$\square$ Staff only
$\square$ Board and staff
Does the Executive Director/CEO sit on the task force/internal working group?
$\square$ Yes $\quad \square$ No $\quad \square$ Not applicable (we do not have an Executive Director/CEO)

## Between 2019-2024, has your organization worked or will you work with a consultant or firm to help support your DEIA work? <br> $\square$ YesNo

Does the organization plan to provide DEIA related training for the staff in 2024?
$\square$ Yes
$\square$ No
Does the organization plan to provide DEIA related training for the board in 2024?
$\square$ Yes
$\square$ No

## Please indicate which best describes the staffing responsible for DEIA advancement at your organization:

$\square$ Currently have an assigned staff position (either full-time or part-time)
Position title:Planning to have an assigned staff position within 12 months (either full-time or part-time)
Currently use a combination of staffing with defined number of hours across different staff positions Position titles:
Planning to use a combination of staffing with defined number of hours across different staff positions within 12 monthsNone of the above

Does the board of directors have a nominations plan that integrates DEIA?
$\square$ Yes $\quad \square$ No $\quad \square$ Planning to do within 12 months

| Have any of the following policies/practices been reviewed in support of DEIA advancement? |  |  |  |
| :---: | :---: | :---: | :---: |
| Compensation and benefits | Yes | No | Planning to do within 12 months |
| Hiring (recruitment, hiring, onboarding) | Yes | No | Planning to do within 12 months |
| Supervision, evaluation, promotion, lay-off | Yes | No | Planning to do within 12 months |
| Financial/budgeting | Yes | $\square$ No | Planning to do within 12 months |
| Fundraising/marketing | Yes | No | Planning to do within 12 months |
| Program delivery | Yes | No | Planning to do within 12 months |
| Planning (strategic, program planning) | Yes | No | Planning to do within 12 months |
| Retention (e.g. stay interview) | Yes | No | Planning to do within 12 months |

Does your organization advertise and/or recruit open positions at any of the following? Check all that apply.

| $\square$ Diversity Jobs | $\square$ Historically Black Colleges or Universities |
| :--- | :--- | :--- |
| $\square$ Idealist | $\square$ Listservs or websites of ACB, NFB or your local blindness consumer/advocacy groups |
| $\square$ Mogul | $\square$ Other, please specify: |

## Does your organization have a written accessibility policy in use today for either/both of the following? <br> $\square$ Physical accessibility <br> $\square$ Digital accessibility

Refer to these job descriptions to match your organization's jobs with the survey jobs. Then answer questions in the following sections about each job for which you have employees.

## EXECUTIVE-LEVEL JOBS:

## 01 President/CEO/Executive Director

Responsible to the Board of Directors for management of the entire nonprofit organization including fundraising/ development, human resources, strategic planning, programs, finance, and communications. Represents the organization to government agencies, financial community, industry groups, regulatory agencies, and the general public.

## 02 Chief Operating Officer/Associate Director

Provides direction on day-to-day management of several key functions other than programs such as finance, administration, human resources; assumes responsibility for major projects and organization during absence of CEO/Executive Director. Participates as a member of senior management team to formulate and implement policies and plans to meet the organization's short and long-term objectives.

## 03 Chief Financial Officer

Manages the financial resources of the organization including accounting, finance, organization-wide budgets, banking relationships, borrowing and debt in accordance with generally accepted accounting principles and organization/contract policies and procedures; safeguards assets through the maintenance of proper controls. Participates as a member of the senior management team in the development and implementation of organization-wide policies and programs that will contribute to its overall success.

## 04 Chief Development Officer

Senior-most position for organization's fundraising and income development activities. Stays abreast of current funding techniques. Provides leadership to the organization's efforts to obtain planned, annual, and deferred giving; approaches individuals, foundations and corporations. Responsible for donor relations, development strategies and implements programs to raise funds from individuals, corporations, foundations, and community organizations in support of the organization's revenue goals.

## 05 Chief Program Officer

Senior-most position responsible for program delivery. Provides overall management and direction to the organization's programs including staff management, developing/controlling the budget, developing/implementing policies and procedures, participation in obtaining funds/grants, and coordinating/integrating programs throughout organization. Reports directly to the CEO/Executive Director and is a member of the Senior Executive Team.
06 Chief Information Officer
The CIO is part of the executive team driving and transforming the strategic direction of the business and organization's goals. The CIO leads, plans and implements all aspects of information technology, computers systems and communications infrastructures. Manages the IT team. Works closely with the CEO and CFO to implement and deploy technology in support of business operations; and addresses and drives digital transformation, accessibility and improvements.

## 07 Vice President of Manufacturing/Operations

Responsible for all aspects of manufacturing; oversees production schedules, material acquisition, equipment, maintenance, safety, and quality control. Ensures compliance with all federal, state and local regulations and ISO Certification, as applicable. Participates as a member of senior management team to formulate and implement policies and plans to meet the organization's short and long-term objectives.

## 08 Chief Human Resources Officer

## (new for the 2024 survey)

The organization's top human resources employee. This position is found only in relatively large organizations that have a human resources executive on the senior management team. Has overall responsibility for all aspects of the organization's human resources functions. Supervises human resources staff, some of whom supervise lower-level department employees. Advises other top executives and the organization's board of directors on human resources-related issues.

## DIRECTOR/MANAGER-LEVEL JOBS:

## 11 Director of Low Vision Clinic

Supervises all aspects of service delivery in the Low Vision Clinic. Makes certain that the services provided to clients meets best practice standards; monitor service statistics; prepares and submits billing information; participates in developing grant applications and related requests for funding; and recommends actions to improve the effectiveness and efficiency of Low Vision Services. Is ACVREP certified in low vision.

## 12 Director of Program Services

Responsible for the overall planning, management, contract utilization and evaluation of Center-based and/or Community-based Rehabilitation Services provided primarily to working age adults. Plans, directs, monitors Vision Rehabilitation Services designed to enable individuals who are visually impaired to achieve "independence with dignity" through accomplishment of personal and vocational goals. Areas of responsibility might include: Braille, Communications Skills, Personal and Social Adjustment, Orientation and Mobility, Counseling and Case Management, Adaptive Technology, Job Development and Placement, Vocational Evaluation and Work Experience. Is ACVREP certified.

## 13 Plant Manager

Supervises and oversees all aspects of production, warehouse and shipping operations.

## 14 Business Development Director/Manager

Responsible for researching and identifying new business opportunities for the organization in support of its mission and goals. Identifies potential projects, analyzes and reports on feasibility, prepares proposals, researches funding sources. Cultivates relationships with potential stakeholders to further organization's growth and impact.

## 15 Director of Fundraising/Development

Provides leadership to the organization's efforts to obtain financial and other support to sustain its work, including planned, annual and deferred giving; approaches to individuals, foundations and corporations. Manages the overall marketing and promotional functions to construct and market an appropriate image, develop ties with the community, and achieve membership/participation goals. Manages department budgets. Formulates and implements policies and plans to meet the organization's short- and long-term objectives. May report to the President/CEO/Executive Director, or in the case of larger organizations, to an executive-level development employee (see job \#04).

## 16 Director of Human Resources

Directs human resources functions including employment, compensation, benefits, training, affirmative action/equal employment, employee relations and services in support of organization objectives. Advises management on labor and other legal issues relative to employment. Develops and implements organization-wide policies and programs that will contribute to its overall success. Typically reports to either the President/CEO/Executive Director or, in the case of larger organizations, to an executive-level Human Resources employee.

## 17 Director of Information Technology

Determines organization needs for information management and manages the development and implementation systems and programs to meet those needs in a cost-effective, timely manner. Manages information technology functions including systems applications and development, database administration, financial systems, desktop support, web site development and maintenance, intra- and internetworks, and internal telecommunications. Advises on purchase of new computer hardware and software. May report to the President/CEO/Executive Director, the CFO, or in the case of larger organizations, to an executive-level IT employee.

## 18 Director of Marketing

Directs the organization's overall marketing strategy. Oversees the sourcing, writing, production and distribution of content for online and/or offline marketing needs, including written, multimedia and video storytelling to create innovative and engaging content.
Develops measurement tools to ensure that the organization's objectives are being met. Coordinates with communications and fund development departments. Oversees the organization's presence on social media platforms. May report to
the President/CEO/Executive Director, or in the case of larger organizations, to an executive-level marketing employee.

## PROFESSIONAL-LEVEL JOBS:

## 21 Orientation and Mobility Specialist (OMS)

Provides sequential instruction to individuals with visual impairment in the use of their remaining senses to determine their position within the environment and in techniques for safe movement from one place to another.

## 22 Vision Rehabilitation Therapist (VRT)

Instructs persons with vision impairments in the use of compensatory skills, Braille, and assistive technology that will enable them to live safe, productive, and independent lives. Works in areas that enhance the vocational opportunities, independent living, and educational development of persons with vision loss, and may include working in center-based or itinerant settings.

## 23 Low Vision Therapist (LVT)

Uses functional vision evaluation instruments to assess visual acuity, visual fields, contrast sensitivity function, color vision, stereopsis, visual perceptual and visual motor functioning, literacy skills in reading and writing, etc. as they relate to vision impairment and disability. Evaluates work history, educational performance, ADL and IADL performance, use of technology, quality of life and aspects of psychosocial and cognitive function.

## 24 Teacher of Students with Visual Impairments (TSVI)

Provides specialized teaching to visually impaired students in a specific academic environment and coordinates teaching methodologies with classroom teachers in integrated setting. Works to ensure academic success; adapts a wide variety of instructional materials to meet students' needs; teaches accessibility through Braille or technology, and participates in IEP process with school district and parents.

## 25 Occupational Therapist (OT)

Provides low vision therapy to individuals with vision impairment. This includes evaluation and training in the use of techniques and devices to address functional problems as a result of vision loss. Is also responsible for appropriate documentation and reporting.

## 26 Assistive Technology Instructional Specialist (ATIS)

Assesses and uses various Assistive Technology (AT) devices and software to assure access to printed and electronic information, mobile navigational information, leisure and recreational activities, and to maintain personal, business, and health records.

## 27 Guide Dog Mobility Instructor (GDMI)

Prepares dogs to a state of readiness to be guide dogs. Educates, instructs and trains assigned blind or vision impaired students in the use, care and maintenance of a guide dog. Provides advice and assistance to graduate guide dog users via telephone and personal contact. Participates in public relations and public education events.

## 28 Low Vision Optometrist (employees only, not contractors)

Provides specialty low vision care to patients who have experienced a vision loss, including testing, evaluation and consultation. Treatment may include spectacle correction, low vision aid and technology recommendations, and low vision rehabilitation therapy. Pursues continuing education with respect to new developments in the field of optometry, particularly low vision. Must be a graduate of an accredited school of optometry and hold a state-issued license to practice.

## 29 Quality Assurance Inspector (Accessible Documents)

With extreme accuracy, performs side by side validation of print document and a reformatted/edited version of the same document prepared for blind and visually impaired individuals. Validates that all print material in one document is present and accurate in a reformatted version of the same material. Monitors the quality of all assigned print production includes statement rendering and single services, reporting any breach of quality to appropriate supervisor structure provided. Effectively communicate with coworkers and managers regarding patterns, errors and/or irregularities.

## 30 Braille Editor

Transcribes print material into Braille for blind and visually impaired individuals. Accurately and efficiently keys, copies, pastes, scans and manipulates data from print or PDF and validates that all of the original print material is present. Applies proper format codes to the Braille output. Translates and prints (embosses) the data in Braille utilizing pertinent detaching equipment.

## 31 Digital Accessible Document Specialist

Transcribes print material into large print and Braille for blind and visually impaired individuals. Accurately and efficiently keys, copies, pastes, scans and manipulates data from print or PDF and validates that all of the original print material is present.

## 32 Job Developer/Employment Specialist (new for the 2024 survey)

Facilitates competitive job placements for clients living with vision impairment or blindness. Assists clients with their resumes by collecting data pertaining to employment/volunteer experience, transferrable skills and education. Instructs clients in job search and networking techniques, social media profiles. Assists with the creation and customization of cover letters to meet the needs of prospective employers and with on-line applications. Coaches clients in interview skills.

If you have an employee in this job based on the survey job description, enter your information below. Otherwise skip this section.

## Job title at your organization

This is for reference only. Your organization's job title may be different from the survey job title listed.
Base Pay Rate as of May 1, 2024
Enter the actual base pay rate for the employee as of May 1, 2024. For full-time employees, enter the annual base salary. For part-time employees, please enter the hourly rate.

## Eligible for bonus or incentive pay

Check the box if the employee in this job is eligible for any type of incentive or bonus pay in addition to the regular base pay, regardless of whether or not the employee actually received bonus or incentive pay during the past 12 months. If the employee is not eligible, do not check the box.

## Bonus or incentive pay paid during past 12 months

Enter a dollar amount here only if the employee actually received bonus or incentive pay during the past twelve months. Otherwise leave it blank or enter zero.
Number of full-time equivalent (FTE) employees managed (direct and indirect)
Enter the number of employees managed or supervised by this person, directly and indirectly. For example, for the
President/CEO/Executive Director position, list the total number of FTE employees of the organization. Do not include contractors or volunteers managed or supervised by this employee.

$\left.$|  | Current pay: <br> FT: Annual <br> PT: Hourly | Eligible for <br> bonus | Bonus paid |
| :--- | :---: | :---: | :--- | :---: | | FTEs |
| :---: |
| managed | \right\rvert\,

## Does your President/CEO/Executive Director/ have an employment contract?

$\square$ YesNo

If Yes:
What is the length of the current contract (specify months or years)?
Is there a clause allowing for termination before the contract has ended?
$\square$ Yes $\square$
If Yes:
Does it include termination by the organization?
$\square$ Yes $\quad \square$ No
If Yes, how much notice must be given by the organization? $\qquad$ months
Does it include termination by the employee?
$\square$ Yes
$\square$ No
If Yes, how much notice must be given by the employee? $\qquad$ months
Is there a severance clause in the contract?
$\square$ Yes No
If Yes:
Is the severance the same regardless of the reason for termination?
$\square$ Yes $\square$ No
Please indicate how the amount of severance pay is calculated:
$\square$ Salary paid for a set period: months
$\square$ Percent of salary based on length of employment: Please describe formula: $\qquad$
$\square$ Dollar amount specified for non-renewal of contract \$ $\qquad$
$\square$ Other, please describe: $\qquad$
Is severance ended if new employment begins before the end of severance period?


Yes
Is there a benefits provision during the severance period?
$\square$ Yes $\square$ No
Is there a clause providing for outplacement/employment services after termination to expedite a new job search?
$\square$ YesNo

Employment contract, continued:

Is there a clause in the contract for benefits after retirement?
$\square$ Yes $\square$ $\square$ No
If Yes, please indicate all benefits provided:
$\square$ Medical insurance
$\square$ Dental insurance
$\square$ Vision insurance
$\square$ Life insurance
$\square$ Disability insurance
$\square$ Long-term care insurance

Is there a clause in the contract allowing the President/CEO/Executive Director to serve as a consultant to the organization after retirement?
$\square$ Yes $\quad \square$ No
For how many years has your President/CEO/Executive Director worked in his or her current job at your organization?

Did your CEO/Executive Director work as the President/CEO/Executive Director in other nonprofit organizations prior to the current job?
$\square$ YesNo
If Yes, for how long, in years? $\qquad$ years

Is the President/CEO/Executive Director guaranteed a formal performance review?
$\square$ Yes $\quad \square$ No If Yes, how often is the review conducted? $\qquad$
What is primarily used as the basis for evaluating the President/CEO/Executive Director?


Predetermined objectives
Job description
Combination of objectives and job description
Other, please describe:
If evaluated by objectives, who sets the objectives?

| $\square$ | Chief Volunteer Officer |
| :--- | :--- |
| $\square$ | Executive Committee |
| $\square$ | Performance review com |
| $\square$ | Board of directors |
| $\square$ | Combination of above |
| $\square$ | Other, please describe: |

Does your organization have a completed and updated emergency succession plan?
$\square$ Yes
Does your organization plan to have a CEO/Executive Director transition within the next three years?$\square$ No

## What is the highest level of education attained by the CEO/Executive Director?



High school
Some college
Associate's degree
Bachelor's degree
Master's degree
Doctorate

Please describes any other benefits given to the CEO/Executive Director not listed elsewhere in this questionnaire:

## CHIEF OPERATING OFFICER/ASSOCIATE DIRECTOR

If you have an employee in this job based on the survey job description, enter your information below. Otherwise skip this section.

## Job title at your organization

This is for reference only. Your organization's job title may be different from the survey job title listed.

## Base Pay Rate as of May 1, 2024

Enter the actual base pay rate for the employee as of May 1, 2024. For full-time employees, enter the annual base salary. For part-time employees, please enter the hourly rate.
Eligible for bonus or incentive pay
Check the box if the employee in this job is eligible for any type of incentive or bonus pay in addition to the regular base pay, regardless of whether or not the employee actually received bonus or incentive pay during the past 12 months. If the employee is not eligible, do not check the box.
Bonus or incentive pay paid during past 12 months
Enter a dollar amount here only if the employee actually received bonus or incentive pay during the past twelve months. Otherwise leave it blank or enter zero.
Number of full-time equivalent (FTE) employees managed (direct and indirect)
Enter the number of employees managed or supervised by this person, directly and indirectly. For example, for the
President/CEO/Executive Director position, list the total number of FTE employees of the organization. Do not include contractors or volunteers managed or supervised by this employee.

## Gender

Select Male, Female or Non-Binary/Non-Conforming.

| Job title at your org | Current pay: <br> FT: Annual <br> PT: Hourly | Eligible for <br> bonus | Bonus paid |
| :--- | :--- | :---: | :--- | :--- | :--- | | FTEs |
| :---: |
| managed |$\quad$| Gender |  |  |
| :---: | :---: | :---: |
|  | $\$$ | $\square$ |
| $\$$ | $\$$ |  |

```
Does your COO/Associate Director have an employment contract?
\square \text { Yes}
\(\square\) No
```

If Yes, what is the length of the current contract (specify months or years)? $\qquad$
For how many years has your COO/Associate Director worked in his or her current job at your organization?

Did your COO/Associate Director work as the COO/Associate Director in other nonprofit organizations prior to the current job?No

If yes, for how long, in years?

## What is the highest level of education attained by the COO /Associate Director?

| $\square$ | High school |
| :--- | :--- |
| $\square$ | Some college |
| $\square$ | Associate's degree |
| $\square$ | Bachelor's degree |
| $\square$ | Master's degree |
| $\square$ | Doctorate |

Please describes any other benefits given to the COO/Associate Director not listed elsewhere in this questionnaire:

If you have an employee in this job based on the survey job description, enter your information below. Otherwise skip this section.

## Job title at your organization

This is for reference only. Your organization's job title may be different from the survey job title listed.

## Base Pay Rate as of May 1, 2024

Enter the actual base pay rate for the employee as of May 1, 2024. For full-time employees, enter the annual base salary. For part-time employees, please enter the hourly rate.
Eligible for bonus or incentive pay
Check the box if the employee in this job is eligible for any type of incentive or bonus pay in addition to the regular base pay, regardless of whether or not the employee actually received bonus or incentive pay during the past 12 months. If the employee is not eligible, do not check the box.

## Bonus or incentive pay paid during past 12 months

Enter a dollar amount here only if the employee actually received bonus or incentive pay during the past twelve months. Otherwise leave it blank or enter zero.
Number of full-time equivalent (FTE) employees managed (direct and indirect)
Enter the number of employees managed or supervised by this person, directly and indirectly. For example, for the
President/CEO/Executive Director position, list the total number of FTE employees of the organization. Do not include contractors or volunteers managed or supervised by this employee.

## Gender

Select Male, Female or Non-Binary/Non-Conforming.

| Job title at your org | Current pay: <br> FT: Annual <br> PT: Hourly | Eligible for <br> bonus | Bonus paid |
| :--- | :--- | :---: | :--- | :--- | :--- | | FTEs |
| :---: |
| managed |$\quad$| Gender |  |  |
| :---: | :---: | :---: |
|  | $\$$ | $\square$ |
| $\$$ | $\$$ |  |

Does your CFO have an employment contract?


If Yes, what is the length of the current contract (specify months or years)? $\qquad$
For how many years has your CFO worked in his or her current job at your organization?

Did your CFO work as the CFO in other nonprofit organizations prior to the current job?
$\square$ Yes $\quad \square$ No
If yes, for how long, in years?

## What is the highest level of education attained by the CFO?

$\square \quad$ High school
Some college
Associate's degree
Bachelor's degree
Master's degree
Doctorate
Please describes any other benefits given to the CFO not listed elsewhere in this questionnaire:

## CHIEF DEVELOPMENT OFFICER

If you have an employee in this job based on the survey job description, enter your information below. Otherwise skip this section.

## Job title at your organization

This is for reference only. Your organization's job title may be different from the survey job title listed.
Base Pay Rate as of May 1, 2024
Enter the actual base pay rate for the employee as of May 1, 2024. For full-time employees, enter the annual base salary. For part-time employees, please enter the hourly rate.
Eligible for bonus or incentive pay
Check the box if the employee in this job is eligible for any type of incentive or bonus pay in addition to the regular base pay, regardless of whether or not the employee actually received bonus or incentive pay during the past 12 months. If the employee is not eligible, do not check the box.
Bonus or incentive pay paid during past 12 months
Enter a dollar amount here only if the employee actually received bonus or incentive pay during the past twelve months. Otherwise leave it blank or enter zero.
Number of full-time equivalent (FTE) employees managed (direct and indirect)
Enter the number of employees managed or supervised by this person, directly and indirectly. For example, for the
President/CEO/Executive Director position, list the total number of FTE employees of the organization. Do not include contractors or volunteers managed or supervised by this employee.

## Gender

Select Male, Female or Non-Binary/Non-Conforming.

| Job title at your org | Current pay: <br> FT: Annual <br> PT: Hourly | Eligible for <br> bonus | Bonus paid |
| :--- | :--- | :---: | :--- | :--- | :--- | | FTEs |
| :---: |
| managed |$\quad$| Gender |  |  |
| :---: | :---: | :---: |
|  | $\$$ | $\square$ |
| $\$$ |  |  |

## Does your Chief Development Officer have an employment contract? <br> No

If Yes, what is the length of the current contract (specify months or years)? $\qquad$

For how many years has your Chief Development Officer worked in his or her current job at your organization?

Did your Chief Development Officer work as the Chief Development Officer in other nonprofit organizations prior to the current job?No

If yes, for how long, in years?

## What is the highest level of education attained by the Chief Development Officer?

```
    High school
    Some college
    Associate's degree
    Bachelor's degree
    Master's degree
    Doctorate
```

Please describes any other benefits given to the Chief Development Officer not listed elsewhere in this questionnaire:

## CHIEF PROGRAMS OFFICER

If you have an employee in this job based on the survey job description, enter your information below. Otherwise skip this section.

## Job title at your organization

This is for reference only. Your organization's job title may be different from the survey job title listed.
Base Pay Rate as of May 1, 2024
Enter the actual base pay rate for the employee as of May 1, 2024. For full-time employees, enter the annual base salary. For part-time employees, please enter the hourly rate.
Eligible for bonus or incentive pay
Check the box if the employee in this job is eligible for any type of incentive or bonus pay in addition to the regular base pay, regardless of whether or not the employee actually received bonus or incentive pay during the past 12 months. If the employee is not eligible, do not check the box.

## Bonus or incentive pay paid during past 12 months

Enter a dollar amount here only if the employee actually received bonus or incentive pay during the past twelve months. Otherwise leave it blank or enter zero.
Number of full-time equivalent (FTE) employees managed (direct and indirect)
Enter the number of employees managed or supervised by this person, directly and indirectly. For example, for the
President/CEO/Executive Director position, list the total number of FTE employees of the organization. Do not include contractors or volunteers managed or supervised by this employee.

## Gender

Select Male, Female or Non-Binary/Non-Conforming.

| Job title at your org | Current pay: <br> FT: Annual <br> PT: Hourly | Eligible for bonus | Bonus paid | FTEs managed | Gender |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | \$ | $\square$ | \$ |  | $\mathrm{M} \square$ | F $\square$ | NB $\square$ |

## Does your Chief Programs Officer have an employment contract? <br> $\square$ Yes <br> $\square$ No

If Yes, what is the length of the current contract (specify months or years)? $\qquad$
For how many years has your Chief Programs Officer worked in his or her current job at your organization?

Did your Chief Programs Officer work as the Chief Programs Officer in other nonprofit organizations prior to the current job?No

If yes, for how long, in years?

## What is the highest level of education attained by the Chief Programs Officer?

```
\square High school
    Some college
    Associate's degree
    Bachelor's degree
    Master's degree
    Doctorate
```

Please describes any other benefits given to the Chief Programs Officer not listed elsewhere in this questionnaire:

## CHIEF INFORMATION OFFICER

If you have an employee in this job based on the survey job description, enter your information below. Otherwise skip this section.

## Job title at your organization

This is for reference only. Your organization's job title may be different from the survey job title listed.
Base Pay Rate as of May 1, 2024
Enter the actual base pay rate for the employee as of May 1, 2024. For full-time employees, enter the annual base salary. For part-time employees, please enter the hourly rate.
Eligible for bonus or incentive pay
Check the box if the employee in this job is eligible for any type of incentive or bonus pay in addition to the regular base pay, regardless of whether or not the employee actually received bonus or incentive pay during the past 12 months. If the employee is not eligible, do not check the box.

## Bonus or incentive pay paid during past 12 months

Enter a dollar amount here only if the employee actually received bonus or incentive pay during the past twelve months. Otherwise leave it blank or enter zero.
Number of full-time equivalent (FTE) employees managed (direct and indirect)
Enter the number of employees managed or supervised by this person, directly and indirectly. For example, for the
President/CEO/Executive Director position, list the total number of FTE employees of the organization. Do not include contractors or volunteers managed or supervised by this employee.

## Gender

Select Male, Female or Non-Binary/Non-Conforming.

| Job title at your org | Current pay: <br> FT: Annual <br> PT: Hourly | Eligible for <br> bonus | Bonus paid |
| :--- | :--- | :---: | :--- | :--- | :--- | | FTEs |
| :---: |
| managed |$\quad$| Gender |
| :---: | :---: | :---: |

## Does your Chief Information Officer have an employment contract? <br> $\square$ YesNo

If Yes, what is the length of the current contract (specify months or years)? $\qquad$
For how many years has your Chief Information Officer worked in his or her current job at your organization?

Did your Chief Programs Officer work as the Chief Information Officer in other nonprofit organizations prior to the current job?No

If yes, for how long, in years?

## What is the highest level of education attained by the Chief Information Officer?

High school
Some college
Associate's degree
Bachelor's degree
Master's degree
Doctorate

Please describes any other benefits given to the Chief Programs Officer not listed elsewhere in this questionnaire:

## VICE PRESIDENT OF MANUFACTURING/OPERATIONS

If you have an employee in this job based on the survey job description, enter your information below. Otherwise skip this section.

## Job title at your organization

This is for reference only. Your organization's job title may be different from the survey job title listed.
Base Pay Rate as of May 1, 2024
Enter the actual base pay rate for the employee as of May 1, 2024. For full-time employees, enter the annual base salary. For part-time employees, please enter the hourly rate.
Eligible for bonus or incentive pay
Check the box if the employee in this job is eligible for any type of incentive or bonus pay in addition to the regular base pay, regardless of whether or not the employee actually received bonus or incentive pay during the past 12 months. If the employee is not eligible, do not check the box.

## Bonus or incentive pay paid during past 12 months

Enter a dollar amount here only if the employee actually received bonus or incentive pay during the past twelve months. Otherwise leave it blank or enter zero.
Number of full-time equivalent (FTE) employees managed (direct and indirect)
Enter the number of employees managed or supervised by this person, directly and indirectly. For example, for the
President/CEO/Executive Director position, list the total number of FTE employees of the organization. Do not include contractors or volunteers managed or supervised by this employee.

## Gender

Select Male, Female or Non-Binary/Non-Conforming.

| Job title at your org | Current pay: <br> FT: Annual <br> PT: Hourly | Eligible for <br> bonus | Bonus paid |
| :--- | :---: | :---: | :--- | :--- | :--- | | FTEs |
| :---: |
| managed |$\quad$| Gender |  |  |
| :---: | :---: | :---: |
|  | $\$$ | $\square$ |
| $\$$ | $\$$ |  |

## Does your VP of Manufacturing/Operations have an employment contract? <br> $\square$ YesNo

If Yes, what is the length of the current contract (specify months or years)? $\qquad$
For how many years has your VP of Manufacturing/Operations worked in his or her current job at your organization?

Did your VP of Manufacturing/Operations work as VP of Manufacturing/Operations in other nonprofit organizations prior to the current job?No

If yes, for how long, in years?
What is the highest level of education attained by the VP of Manufacturing/Operations?High school
Some college
Associate's degree
Bachelor's degree
Master's degree
Doctorate

Please describes any other benefits given to the VP of Manufacturing/Operations not listed elsewhere in this questionnaire:

## CHIEF HUMAN RESOURCES OFFICER

If you have an employee in this job based on the survey job description, enter your information below. Otherwise skip this section.

## Job title at your organization

This is for reference only. Your organization's job title may be different from the survey job title listed.
Base Pay Rate as of May 1, 2024
Enter the actual base pay rate for the employee as of May 1, 2024. For full-time employees, enter the annual base salary. For part-time employees, please enter the hourly rate.
Eligible for bonus or incentive pay
Check the box if the employee in this job is eligible for any type of incentive or bonus pay in addition to the regular base pay, regardless of whether or not the employee actually received bonus or incentive pay during the past 12 months. If the employee is not eligible, do not check the box.

## Bonus or incentive pay paid during past 12 months

Enter a dollar amount here only if the employee actually received bonus or incentive pay during the past twelve months. Otherwise leave it blank or enter zero.
Number of full-time equivalent (FTE) employees managed (direct and indirect)
Enter the number of employees managed or supervised by this person, directly and indirectly. For example, for the
President/CEO/Executive Director position, list the total number of FTE employees of the organization. Do not include contractors or volunteers managed or supervised by this employee.

## Gender

Select Male, Female or Non-Binary/Non-Conforming.

| Job title at your org | Current pay: <br> FT: Annual <br> PT: Hourly | Eligible for <br> bonus | Bonus paid |
| :--- | :--- | :---: | :--- | :--- | :--- | | FTEs |
| :---: |
| managed |$\quad$| Gender |
| :---: | :---: | :---: |

## Does your Chief Human Resources Officer have an employment contract?No

If Yes, what is the length of the current contract (specify months or years)? $\qquad$
For how many years has your Chief Human Resources Officer worked in his or her current job at your organization?

Did your Chief Human Resources Officer work as Chief Human Resources Officer in other nonprofit organizations prior to the current job?
$\square$ Yes

If yes, for how long, in years?

## What is the highest level of education attained by the Chief Human Resources Officer?

$\square$
$\square$
$\square$
$\square$
$\square$
$\square$

High school
Some college
Associate's degree
Bachelor's degree
Master's degree
Doctorate

Please describes any other benefits given to the Chief Human Resources Officer not listed elsewhere in this questionnaire:

## DIRECTOR/MANAGER-LEVEL JOBS:

## DIRECTOR OF LOW VISION CLINIC DIRECTOR OF VOCATIONAL EDUCATION PLANT MANAGER BUSINESS DEVELOPMENT DIRECTOR/MANAGER <br> DIRECTOR OF FUNDRAISING/DEVELOPMENT <br> DIRECTOR OF HUMAN RESOURCES <br> DIRECTOR OF INFORMATION TECHNOLOGY <br> DIRECTOR OF MARKETING

Enter your information below for employees in the director/manager-level jobs based on survey job descriptions. Otherwise skip this section.

## Job title at your organization

This is for reference only. Your organization's job title may be different from the survey job title listed.

## Base Pay Rate as of May 1, 2024

Enter the actual base pay rate for the employee as of May 1, 2024. For full-time employees, enter the annual base salary. For part-time employees, please enter the hourly rate.

## Eligible for bonus or incentive pay

Check the box if the employee in this job is eligible for any type of incentive or bonus pay in addition to the regular base pay, regardless of whether or not the employee actually received bonus or incentive pay during the past 12 months. If the employee is not eligible, do not check the box.
Bonus or incentive pay paid during past 12 months
Enter a dollar amount here only if the employee actually received bonus or incentive pay during the past twelve months. Otherwise leave it blank or enter zero.

## Number of full-time equivalent (FTE) employees managed (direct and indirect)

Enter the number of employees managed or supervised by this person, directly and indirectly. For example, for the
President/CEO/Executive Director position, list the total number of FTE employees of the organization. Do not include contractors or volunteers managed or supervised by this employee.

## Gender

Select Male, Female or Non-Binary/Non-Conforming.

## Years in this job at this organization

Enter the number of years this employee has been employed in this job at your organization.

|  | Current pay: <br> FT: Annual <br> PT: Hourly | Eligible for bonus | Bonus paid | FTEs <br> managed | Gender |  | Years <br> in job |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| DIRECTOR OF LOW VISION CLINIC Job title at your org: | \$ | $\square$ | \$ |  | $\begin{aligned} & \hline \text { M } \\ & \text { F } \\ & \text { NB } \end{aligned}$ | $\square$ $\square$ $\square$ |  |
| DIRECTOR OF PROGRAM SERVICES Job title at your org: | \$ | $\square$ | \$ |  | $\begin{aligned} & \hline \mathrm{M} \\ & \mathrm{~F} \\ & \mathrm{NB} \end{aligned}$ | $\square$ $\square$ $\square$ |  |
| PLANT MANAGER <br> Job title at your org: | \$ | $\square$ | \$ |  | $\begin{aligned} & \hline \mathrm{M} \\ & \mathrm{~F} \\ & \mathrm{NB} \\ & \hline \end{aligned}$ | $\square$ $\square$ $\square$ |  |
| BUSINESS DEVELOPMENT DIRECTOR/MANAGER Job title at your org: | \$ | $\square$ | \$ |  | $\begin{aligned} & \hline \mathrm{M} \\ & \mathrm{~F} \\ & \mathrm{NB} \\ & \hline \end{aligned}$ | $\square$ $\square$ $\square$ |  |
| DIRECTOR OF FUNDRAISING/DEVELOPMENT Job title at your org: | \$ | $\square$ | \$ |  | $\begin{aligned} & \hline \mathrm{M} \\ & \mathrm{~F} \\ & \mathrm{NB} \\ & \hline \end{aligned}$ | $\square$ $\square$ $\square$ |  |
| DIRECTOR OF HUMAN RESOURCES Job title at your org: | \$ | $\square$ | \$ |  | $\begin{aligned} & \hline \mathrm{M} \\ & \mathrm{~F} \\ & \mathrm{NB} \end{aligned}$ | $\square$ $\square$ $\square$ |  |
| DIRECTOR OF INFORMATION TECHNOLOGY Job title at your org: | \$ | $\square$ | \$ |  | $\begin{aligned} & \mathrm{M} \\ & \mathrm{~F} \\ & \mathrm{NB} \end{aligned}$ | $\square$ |  |
| DIRECTOR OF MARKETING Job title at your org: | \$ | $\square$ | \$ |  | M F NB | $\square$ |  |

If you have employees in this job based on the survey job description, enter your information below for each individual employee. Otherwise skip this section.

## Job title at your organization

This is for reference only. Your organization's job title may be different from the survey job title listed.

## Base Pay Rate as of May 1, 2024

Enter the actual base pay rate for the employee as of May 1, 2024. For full-time employees, enter the annual base salary. For part-time employees, please enter the hourly rate.

## Eligible for bonus or incentive pay

Check the box if the employee in this job is eligible for any type of incentive or bonus pay in addition to the regular base pay, regardless of whether or not the employee actually received bonus or incentive pay during the past 12 months. If the employee is not eligible, do not check the box.

## Bonus or incentive pay paid during past 12 months

Enter a dollar amount here only if the employee actually received bonus or incentive pay during the past twelve months. Otherwise leave it blank or enter zero.
Number of full-time equivalent (FTE) employees managed (direct and indirect)
Enter the number of employees managed or supervised by this person, directly and indirectly. For example, for the
President/CEO/Executive Director position, list the total number of FTE employees of the organization. Do not include contractors or volunteers managed or supervised by this employee.
Years in job
The number of years this person has been employed in this job at your organization.

## Gender

Select Male, Female or Non-Binary/Non-Conforming.

## Has Master's Degree

Check the box if the employee has a Master's Degree.

## ACVREP certified

Check the box if the employee is ACVREP certified.

## NOMC certified

Check the box if the employee is NOMC certified.

| Job title at your org | Current pay: <br> FT: Annual <br> PT: Hourly | Eligible for bonus | Bonus paid | FTEs managed | $\begin{aligned} & \text { Years } \\ & \text { in job } \end{aligned}$ | Gender | Has <br> Master's | $\begin{gathered} \text { ACVREP } \\ \text { cert } \end{gathered}$ | $\begin{gathered} \text { NOMC } \\ \text { cert } \end{gathered}$ |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | \$ | $\square$ | \$ |  |  | $\mathrm{M} \square \mathrm{F} \square \mathrm{NB} \square$ | $\square$ | $\square$ | $\square$ |
|  | \$ | $\square$ | \$ |  |  | $\mathrm{M} \square \mathrm{F} \square \mathrm{NB} \square$ | $\square$ | $\square$ | $\square$ |
|  | \$ | $\square$ | \$ |  |  | $\mathrm{M} \square \mathrm{F} \square \mathrm{NB} \square$ | $\square$ | $\square$ | $\square$ |
|  | \$ | $\square$ | \$ |  |  | $\mathrm{M} \square \mathrm{F} \square \mathrm{NB} \square$ | $\square$ | $\square$ | $\square$ |
|  | \$ | $\square$ | \$ |  |  | $\mathrm{M} \square \mathrm{F} \square \mathrm{NB} \square$ | $\square$ | $\square$ | $\square$ |
|  | \$ | $\square$ | \$ |  |  | $\mathrm{M} \square \mathrm{F} \square \mathrm{NB} \square$ | $\square$ | $\square$ | $\square$ |
|  | \$ | $\square$ | \$ |  |  | $\mathrm{M} \square \mathrm{F} \square \mathrm{NB} \square$ | $\square$ | $\square$ | $\square$ |
|  | \$ | $\square$ | \$ |  |  | $\mathrm{M} \square \mathrm{F} \square \mathrm{NB} \square$ | $\square$ | $\square$ | $\square$ |
|  | \$ | $\square$ | \$ |  |  | $\mathrm{M} \square \mathrm{F} \square \mathrm{NB} \square$ | $\square$ | $\square$ | $\square$ |
|  | \$ | $\square$ | \$ |  |  | $\mathrm{M} \square \mathrm{F} \square \mathrm{NB} \square$ | $\square$ | $\square$ | $\square$ |

Enter the typical starting pay for employees in this position at your organization:
Full-time (enter as annual salary): \$ $\qquad$ Part-time (enter as hourly rate:): \$

If any Certified Orientation \& Mobility Specialists are dual-certified, do you provide a pay differential for dual certification?
$\square$ Yes
No
Not applicable

If Yes, what is the pay differential for dual certification for a COMS?

## During the past year has your organization had particular difficulty hiring and/or retaining qualified employees

 for this job?$\qquad$ No

If you have employees in this job based on the survey job description, enter your information below for each individual employee. Otherwise skip this section.

## Job title at your organization

This is for reference only. Your organization's job title may be different from the survey job title listed.

## Base Pay Rate as of May 1, 2024

Enter the actual base pay rate for the employee as of May 1, 2024. For full-time employees, enter the annual base salary. For part-time employees, please enter the hourly rate.

## Eligible for bonus or incentive pay

Check the box if the employee in this job is eligible for any type of incentive or bonus pay in addition to the regular base pay, regardless of whether or not the employee actually received bonus or incentive pay during the past 12 months. If the employee is not eligible, do not check the box.

## Bonus or incentive pay paid during past 12 months

Enter a dollar amount here only if the employee actually received bonus or incentive pay during the past twelve months. Otherwise leave it blank or enter zero.
Number of full-time equivalent (FTE) employees managed (direct and indirect)
Enter the number of employees managed or supervised by this person, directly and indirectly. For example, for the
President/CEO/Executive Director position, list the total number of FTE employees of the organization. Do not include contractors or volunteers managed or supervised by this employee.
Years in job
The number of years this person has been employed in this job at your organization.

## Gender

Select Male, Female or Non-Binary/Non-Conforming.

## Has Master's Degree

Check the box if the employee has a Master's Degree.

## ACVREP certified

Check the box if the employee is ACVREP certified.
$\left.\begin{array}{|l|l|l|l|l|l|l|l|l|l|}\hline \text { Job title at your org } & \begin{array}{c}\text { Current pay: } \\ \text { FT: Annual } \\ \text { PT: Hourly }\end{array} & \begin{array}{c}\text { Eligible } \\ \text { for bonus }\end{array} & \begin{array}{c}\text { Bonus } \\ \text { paid }\end{array} & \begin{array}{c}\text { FTEs } \\ \text { managed }\end{array} & \begin{array}{c}\text { Years } \\ \text { in job }\end{array} & \text { Gender }\end{array} \begin{array}{c}\text { Has } \\ \text { Master's }\end{array} \quad \begin{array}{c}\text { ACVREP } \\ \text { cert }\end{array}\right]$

Enter the typical starting pay for employees in this position at your organization:
Full-time (enter as annual salary): \$
Part-time (enter as hourly rate:): \$ $\qquad$
If any Certified Vision Rehabilitation Therapists are dual-certified, do you provide a pay differential for dual certification?
$\square$ Yes
No

Not applicable
If Yes, what is the pay differential for dual certification for a CVRT?

During the past year has your organization had particular difficulty hiring and/or retaining qualified employees for this job?
$\qquad$

## LOW VISION THERAPIST (LVT)

If you have employees in this job based on the survey job description, enter your information below for each individual employee. Otherwise skip this section.

## Job title at your organization

This is for reference only. Your organization's job title may be different from the survey job title listed.

## Base Pay Rate as of May 1, 2024

Enter the actual base pay rate for the employee as of May 1, 2024. For full-time employees, enter the annual base salary. For part-time employees, please enter the hourly rate.

## Eligible for bonus or incentive pay

Check the box if the employee in this job is eligible for any type of incentive or bonus pay in addition to the regular base pay, regardless of whether or not the employee actually received bonus or incentive pay during the past 12 months. If the employee is not eligible, do not check the box.

## Bonus or incentive pay paid during past 12 months

Enter a dollar amount here only if the employee actually received bonus or incentive pay during the past twelve months. Otherwise leave it blank or enter zero.
Number of full-time equivalent (FTE) employees managed (direct and indirect)
Enter the number of employees managed or supervised by this person, directly and indirectly. For example, for the
President/CEO/Executive Director position, list the total number of FTE employees of the organization. Do not include contractors or volunteers managed or supervised by this employee.
Years in job
The number of years this person has been employed in this job at your organization.

## Gender

Select Male, Female or Non-Binary/Non-Conforming.

## Has Master's Degree

Check the box if the employee has a Master's Degree.

## ACVREP certified

Check the box if the employee is ACVREP certified.
$\left.\begin{array}{|l|l|l|l|l|l|l|l|l|l|}\hline \text { Job title at your org } & \begin{array}{c}\text { Current pay: } \\ \text { FT: Annual } \\ \text { PT: Hourly }\end{array} & \begin{array}{c}\text { Eligible } \\ \text { for bonus }\end{array} & \begin{array}{c}\text { Bonus } \\ \text { paid }\end{array} & \begin{array}{c}\text { FTEs } \\ \text { managed }\end{array} & \begin{array}{c}\text { Years } \\ \text { in job }\end{array} & \text { Gender }\end{array} \begin{array}{c}\text { Has } \\ \text { Master's }\end{array} \quad \begin{array}{c}\text { ACVREP } \\ \text { cert }\end{array}\right]$

Enter the typical starting pay for employees in this position at your organization:
Full-time (enter as annual salary): \$
Part-time (enter as hourly rate:): \$ $\qquad$
If any Certified Low Vision Therapists are dual-certified, do you provide a pay differential for dual certification?
$\square$ Yes
$\square$ No
Not applicable

If Yes, what is the pay differential for dual certification for a CLVT?
During the past year has your organization had particular difficulty hiring and/or retaining qualified employees for this job?
$\square$ Yes $\quad \square$ No

## TEACHER OF STUDENTS WITH VISUAL IMPAIRMENTS (TSVI)

If you have employees in this job based on the survey job description, enter your information below for each individual employee. Otherwise skip this section.

## Job title at your organization

This is for reference only. Your organization's job title may be different from the survey job title listed.

## Base Pay Rate as of May 1, 2024

Enter the actual base pay rate for the employee as of May 1, 2024. For full-time employees, enter the annual base salary. For part-time employees, please enter the hourly rate.
Eligible for bonus or incentive pay
Check the box if the employee in this job is eligible for any type of incentive or bonus pay in addition to the regular base pay, regardless of whether or not the employee actually received bonus or incentive pay during the past 12 months. If the employee is not eligible, do not check the box.

## Bonus or incentive pay paid during past 12 months

Enter a dollar amount here only if the employee actually received bonus or incentive pay during the past twelve months. Otherwise leave it blank or enter zero.
Number of full-time equivalent (FTE) employees managed (direct and indirect)
Enter the number of employees managed or supervised by this person, directly and indirectly. For example, for the
President/CEO/Executive Director position, list the total number of FTE employees of the organization. Do not include contractors or volunteers managed or supervised by this employee.
Years in job
The number of years this person has been employed in this job at your organization.

## Gender

Select Male, Female or Non-Binary/Non-Conforming.

## Has Master's Degree

Check the box if the employee has a Master's Degree.

## ACVREP certified

Check the box if the employee is ACVREP certified.
$\left.\begin{array}{|l|l|l|l|l|l|l|l|l|l|}\hline \text { Job title at your org } & \begin{array}{c}\text { Current pay: } \\ \text { FT: Annual } \\ \text { PT: Hourly }\end{array} & \begin{array}{c}\text { Eligible } \\ \text { for bonus }\end{array} & \begin{array}{c}\text { Bonus } \\ \text { paid }\end{array} & \begin{array}{c}\text { FTEs } \\ \text { managed }\end{array} & \begin{array}{c}\text { Years } \\ \text { in job }\end{array} & \text { Gender }\end{array} \begin{array}{c}\text { Has } \\ \text { Master's }\end{array} \quad \begin{array}{c}\text { ACVREP } \\ \text { cert }\end{array}\right]$

## Enter the typical starting pay for employees in this position at your organization:

Full-time (enter as annual salary): \$
Part-time (enter as hourly rate:): \$

## If any Teachers of Students with Visual Impairments are dual-certified, do you provide a pay differential for dual certification? <br> $\square$ Yes <br> $\square$ No <br> Not applicable <br> If Yes, what is the pay differential for dual certification for a TSVI?

## Our TSVI(s) works primarily:

$\square$ under contract to public or private schools
$\square$ within our agency/school
Our TSVI(s) works primarily:
$\square$ with pre-school-age children
$\square$ with school-age children
The work schedule for our TSVI(s) follows:
$\square$ the school district holiday/vacation calendar
$\square$ our organization's holiday/vacation calendar

## During the past year has your organization had particular difficulty hiring and/or retaining qualified employees for this job? <br> $\qquad$ No

## OCCUPATIONAL THERAPIST (OT)

If you have employees in this job based on the survey job description, enter your information below for each individual employee. Otherwise skip this section.

## Job title at your organization

This is for reference only. Your organization's job title may be different from the survey job title listed.

## Base Pay Rate as of May 1, 2024

Enter the actual base pay rate for the employee as of May 1, 2024. For full-time employees, enter the annual base salary. For part-time employees, please enter the hourly rate.

## Eligible for bonus or incentive pay

Check the box if the employee in this job is eligible for any type of incentive or bonus pay in addition to the regular base pay, regardless of whether or not the employee actually received bonus or incentive pay during the past 12 months. If the employee is not eligible, do not check the box.

## Bonus or incentive pay paid during past 12 months

Enter a dollar amount here only if the employee actually received bonus or incentive pay during the past twelve months. Otherwise leave it blank or enter zero.
Number of full-time equivalent (FTE) employees managed (direct and indirect)
Enter the number of employees managed or supervised by this person, directly and indirectly. For example, for the
President/CEO/Executive Director position, list the total number of FTE employees of the organization. Do not include contractors or volunteers managed or supervised by this employee.
Years in job
The number of years this person has been employed in this job at your organization.

## Gender

Select Male, Female or Non-Binary/Non-Conforming.

## Has Master's Degree

Check the box if the employee has a Master's Degree.

## ACVREP certified

Check the box if the employee is ACVREP certified.
AOTA certified
Check the box if the employee is AOTA certified.

| Job title at your org | Current pay: FT: Annual PT: Hourly | Eligible for bonus | Bonus paid | FTEs <br> managed | Years <br> in job | Gender | Has Master's | $\begin{gathered} \text { ACVREP } \\ \text { cert } \end{gathered}$ |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | \$ | $\square$ | \$ |  |  | $\mathrm{M} \square \mathrm{F} \square \mathrm{NB} \square$ | $\square$ | $\square$ |
|  | \$ | $\square$ | \$ |  |  | $\mathrm{M} \square \mathrm{F} \square \mathrm{NB} \square$ | $\square$ | $\square$ |
|  | \$ | $\square$ | \$ |  |  | $\mathrm{M} \square \mathrm{F} \square \mathrm{NB} \square$ | $\square$ | $\square$ |
|  | \$ | $\square$ | \$ |  |  | $\mathrm{M} \square \mathrm{F} \square \mathrm{NB} \square$ | $\square$ | $\square$ |
|  | \$ | $\square$ | \$ |  |  | $\mathrm{M} \square \mathrm{F} \square \mathrm{NB} \square$ | $\square$ | $\square$ |
|  | \$ | $\square$ | \$ |  |  | $\mathrm{M} \square \mathrm{F} \square \mathrm{NB} \square$ | $\square$ | $\square$ |
|  | \$ | $\square$ | \$ |  |  | $\mathrm{M} \square \mathrm{F} \square \mathrm{NB} \square$ | $\square$ | $\square$ |
|  | \$ | $\square$ | \$ |  |  | $\mathrm{M} \square \mathrm{F} \square \mathrm{NB} \square$ | $\square$ | $\square$ |
|  | \$ | $\square$ | \$ |  |  | $\mathrm{M} \square \mathrm{F} \square \mathrm{NB} \square$ | $\square$ | $\square$ |
|  | \$ | $\square$ | \$ |  |  | $\mathrm{M} \square \mathrm{F} \square \mathrm{NB} \square$ | $\square$ | $\square$ |

Enter the typical starting pay for employees in this position at your organization:
Full-time (enter as annual salary): \$
Part-time (enter as hourly rate:): \$
If any Occupational Therapists are dual-certified, do you provide a pay differential for dual certification?
$\square$ Yes
$\square$ No
$\square$ Not applicable

If Yes, what is the pay differential for dual certification for an OT?

## Our OT(s) works primarily:

$\square$ as a vision rehabilitation professional $\quad \square$ as a low vision professional
Do you bill Medicare/insurance for the OT's services?
$\square$ Yes $\square$ No
During the past year has your organization had particular difficulty hiring and/or retaining qualified employees for this job? $\quad \square$ Yes $\quad \square$ No

## ASSISTIVE TECHNOLOGY INSTRUCTIONAL SPECIALIST (ATIS)

If you have employees in this job based on the survey job description, enter your information below for each individual employee. Otherwise skip this section.

## Job title at your organization

This is for reference only. Your organization's job title may be different from the survey job title listed.

## Base Pay Rate as of May 1, 2024

Enter the actual base pay rate for the employee as of May 1, 2024. For full-time employees, enter the annual base salary. For part-time employees, please enter the hourly rate.
Eligible for bonus or incentive pay
Check the box if the employee in this job is eligible for any type of incentive or bonus pay in addition to the regular base pay, regardless of whether or not the employee actually received bonus or incentive pay during the past 12 months. If the employee is not eligible, do not check the box.

## Bonus or incentive pay paid during past 12 months

Enter a dollar amount here only if the employee actually received bonus or incentive pay during the past twelve months. Otherwise leave it blank or enter zero.
Number of full-time equivalent (FTE) employees managed (direct and indirect)
Enter the number of employees managed or supervised by this person, directly and indirectly. For example, for the
President/CEO/Executive Director position, list the total number of FTE employees of the organization. Do not include contractors or volunteers managed or supervised by this employee.
Years in job
The number of years this person has been employed in this job at your organization.

## Gender

Select Male, Female or Non-Binary/Non-Conforming.

## Has Master's Degree

Check the box if the employee has a Master's Degree.

## ACVREP certified

Check the box if the employee is ACVREP certified.

| Job title at your org |
| :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- |

Enter the typical starting pay for employees in this position at your organization:
Full-time (enter as annual salary): \$ $\qquad$ Part-time (enter as hourly rate:): \$ $\qquad$
If any Assistive Technology Instructional Specialists are dual-certified, do you provide a pay differential for dual certification?
$\square$ YesNoNot applicable
If Yes, what is the pay differential for dual certification for an ATIS?
During the past year has your organization had particular difficulty hiring and/or retaining qualified employees for this job?
$\square$ Yes
No

If you have employees in this job based on the survey job description, enter your information below for each individual employee. Otherwise skip this section.

## Job title at your organization

This is for reference only. Your organization's job title may be different from the survey job title listed.

## Base Pay Rate as of May 1, 2024

Enter the actual base pay rate for the employee as of May 1, 2024. For full-time employees, enter the annual base salary. For part-time employees, please enter the hourly rate.

## Eligible for bonus or incentive pay

Check the box if the employee in this job is eligible for any type of incentive or bonus pay in addition to the regular base pay, regardless of whether or not the employee actually received bonus or incentive pay during the past 12 months. If the employee is not eligible, do not check the box.

## Bonus or incentive pay paid during past 12 months

Enter a dollar amount here only if the employee actually received bonus or incentive pay during the past twelve months. Otherwise leave it blank or enter zero.
Number of full-time equivalent (FTE) employees managed (direct and indirect)
Enter the number of employees managed or supervised by this person, directly and indirectly. For example, for the President/CEO/Executive Director position, list the total number of FTE employees of the organization. Do not include contractors or volunteers managed or supervised by this employee.

## Years in job

The number of years this person has been employed in this job at your organization.

## Gender

Select Male, Female or Non-Binary/Non-Conforming.

| Job title at your org | Current pay: FT: Annual PT: Hourly | Eligible for bonus | Bonus paid | FTEs <br> managed | Years <br> in job | Gender |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | \$ | $\square$ | \$ |  |  | $\mathrm{M} \square \mathrm{F} \square \mathrm{NB} \square$ |
|  | \$ | $\square$ | \$ |  |  | $\mathrm{M} \square \mathrm{F} \square \mathrm{NB} \square$ |
|  | \$ | $\square$ | \$ |  |  | $\mathrm{M} \square \mathrm{F} \square \mathrm{NB} \square$ |
|  | \$ | $\square$ | \$ |  |  | $\mathrm{M} \square \mathrm{F} \square \mathrm{NB} \square$ |
|  | \$ | $\square$ | \$ |  |  | $\mathrm{M} \square \mathrm{F} \square \mathrm{NB} \square$ |
|  | \$ | $\square$ | \$ |  |  | $\mathrm{M} \square \mathrm{F} \square \mathrm{NB} \square$ |
|  | \$ | $\square$ | \$ |  |  | $\mathrm{M} \square \mathrm{F} \square \mathrm{NB} \square$ |
|  | \$ | $\square$ | \$ |  |  | $\mathrm{M} \square \mathrm{F} \square \mathrm{NB} \square$ |
|  | \$ | $\square$ | \$ |  |  | $\mathrm{M} \square \mathrm{F} \square \mathrm{NB} \square$ |
|  | \$ | $\square$ | \$ |  |  | $\mathrm{M} \square \mathrm{F} \square \mathrm{NB} \square$ |

## Enter the typical starting pay for employees in this position at your organization:

Full-time (enter as annual salary): \$ $\qquad$ Part-time (enter as hourly rate:): \$


Not applicable
If Yes, what is the pay differential for dual certification for a GDMI?
During the past year has your organization had particular difficulty hiring and/or retaining qualified employees for this job?
$\qquad$

## LOW VISION OPTOMETRIST (employees only, not contractors)

If you have employees in this job based on the survey job description, enter your information below for each individual employee. Otherwise skip this section.

## Job title at your organization

This is for reference only. Your organization's job title may be different from the survey job title listed.

## Base Pay Rate as of May 1, 2024

Enter the actual base pay rate for the employee as of May 1, 2024. For full-time employees, enter the annual base salary. For part-time employees, please enter the hourly rate.
Eligible for bonus or incentive pay
Check the box if the employee in this job is eligible for any type of incentive or bonus pay in addition to the regular base pay, regardless of whether or not the employee actually received bonus or incentive pay during the past 12 months. If the employee is not eligible, do not check the box.

## Bonus or incentive pay paid during past 12 months

Enter a dollar amount here only if the employee actually received bonus or incentive pay during the past twelve months. Otherwise leave it blank or enter zero.
Number of full-time equivalent (FTE) employees managed (direct and indirect)
Enter the number of employees managed or supervised by this person, directly and indirectly. For example, for the
President/CEO/Executive Director position, list the total number of FTE employees of the organization. Do not include contractors or volunteers managed or supervised by this employee.

## Years in job

The number of years this person has been employed in this job at your organization.

## Gender

Select Male, Female or Non-Binary/Non-Conforming.

| Job title at your org | Current pay: FT: Annual PT: Hourly | Eligible for bonus | Bonus paid | FTEs managed | Years <br> in job | Gender |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | \$ | $\square$ | \$ |  |  | $\mathrm{M} \square \mathrm{F} \square \mathrm{NB} \square$ |
|  | \$ | $\square$ | \$ |  |  | $\mathrm{M} \square \mathrm{F} \square \mathrm{NB} \square$ |
|  | \$ | $\square$ | \$ |  |  | $\mathrm{M} \square \mathrm{F} \square \mathrm{NB} \square$ |
|  | \$ | $\square$ | \$ |  |  | $\mathrm{M} \square \mathrm{F} \square \mathrm{NB} \square$ |
|  | \$ | $\square$ | \$ |  |  | $\mathrm{M} \square \mathrm{F} \square \mathrm{NB} \square$ |
|  | \$ | $\square$ | \$ |  |  | $\mathrm{M} \square \mathrm{F} \square \mathrm{NB} \square$ |
|  | \$ | $\square$ | \$ |  |  | $\mathrm{M} \square \mathrm{F} \square \mathrm{NB} \square$ |
|  | \$ | $\square$ | \$ |  |  | $\mathrm{M} \square \mathrm{F} \square \mathrm{NB} \square$ |
|  | \$ | $\square$ | \$ |  |  | $\mathrm{M} \square \mathrm{F} \square \mathrm{NB} \square$ |
|  | \$ | $\square$ | \$ |  |  | $\mathrm{M} \square \mathrm{F} \square \mathrm{NB} \square$ |

Enter the typical starting pay for employees in this position at your organization:
Full-time (enter as annual salary): \$ $\qquad$ Part-time (enter as hourly rate:): \$

## During the past year has your organization had particular difficulty hiring and/or retaining qualified employees for this job?

$\qquad$
$\square$ Yes
No

## QUALITY ASSURANCE INSPECTOR (Accessible Documents)

If you have employees in this job based on the survey job description, enter your information below for each individual employee. Otherwise skip this section.

## Job title at your organization

This is for reference only. Your organization's job title may be different from the survey job title listed.

## Base Pay Rate as of May 1, 2024

Enter the actual base pay rate for the employee as of May 1, 2024. For full-time employees, enter the annual base salary. For part-time employees, please enter the hourly rate.
Eligible for bonus or incentive pay
Check the box if the employee in this job is eligible for any type of incentive or bonus pay in addition to the regular base pay, regardless of whether or not the employee actually received bonus or incentive pay during the past 12 months. If the employee is not eligible, do not check the box.

## Bonus or incentive pay paid during past 12 months

Enter a dollar amount here only if the employee actually received bonus or incentive pay during the past twelve months. Otherwise leave it blank or enter zero.
Number of full-time equivalent (FTE) employees managed (direct and indirect)
Enter the number of employees managed or supervised by this person, directly and indirectly. For example, for the
President/CEO/Executive Director position, list the total number of FTE employees of the organization. Do not include contractors or volunteers managed or supervised by this employee.

## Years in job

The number of years this person has been employed in this job at your organization.

## Gender

Select Male, Female or Non-Binary/Non-Conforming.

| Job title at your org | Current pay: FT: Annual PT: Hourly | Eligible for bonus | Bonus paid | FTEs <br> managed | Years <br> in job | Gender |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | \$ | $\square$ | \$ |  |  | $\mathrm{M} \square \mathrm{F} \square \mathrm{NB} \square$ |
|  | \$ | $\square$ | \$ |  |  | $\mathrm{M} \square \mathrm{F} \square \mathrm{NB} \square$ |
|  | \$ | $\square$ | \$ |  |  | $\mathrm{M} \square \mathrm{F} \square \mathrm{NB} \square$ |
|  | \$ | $\square$ | \$ |  |  | $\mathrm{M} \square \mathrm{F} \square \mathrm{NB} \square$ |
|  | \$ | $\square$ | \$ |  |  | $\mathrm{M} \square \mathrm{F} \square \mathrm{NB} \square$ |
|  | \$ | $\square$ | \$ |  |  | $\mathrm{M} \square \mathrm{F} \square \mathrm{NB} \square$ |
|  | \$ | $\square$ | \$ |  |  | $\mathrm{M} \square \mathrm{F} \square \mathrm{NB} \square$ |
|  | \$ | $\square$ | \$ |  |  | $\mathrm{M} \square \mathrm{F} \square \mathrm{NB} \square$ |
|  | \$ | $\square$ | \$ |  |  | $\mathrm{M} \square \mathrm{F} \square \mathrm{NB} \square$ |
|  | \$ | $\square$ | \$ |  |  | $\mathrm{M} \square \mathrm{F} \square \mathrm{NB} \square$ |

Enter the typical starting pay for employees in this position at your organization:
Full-time (enter as annual salary): \$ $\qquad$ Part-time (enter as hourly rate:): \$ $\qquad$

## During the past year has your organization had particular difficulty hiring and/or retaining qualified employees for this job?

$\qquad$
Yes
No

## BRAILLE EDITOR

If you have employees in this job based on the survey job description, enter your information below for each individual employee. Otherwise skip this section.

## Job title at your organization

This is for reference only. Your organization's job title may be different from the survey job title listed.

## Base Pay Rate as of May 1, 2024

Enter the actual base pay rate for the employee as of May 1, 2024. For full-time employees, enter the annual base salary. For part-time employees, please enter the hourly rate.
Eligible for bonus or incentive pay
Check the box if the employee in this job is eligible for any type of incentive or bonus pay in addition to the regular base pay, regardless of whether or not the employee actually received bonus or incentive pay during the past 12 months. If the employee is not eligible, do not check the box.

## Bonus or incentive pay paid during past 12 months

Enter a dollar amount here only if the employee actually received bonus or incentive pay during the past twelve months. Otherwise leave it blank or enter zero.
Number of full-time equivalent (FTE) employees managed (direct and indirect)
Enter the number of employees managed or supervised by this person, directly and indirectly. For example, for the
President/CEO/Executive Director position, list the total number of FTE employees of the organization. Do not include contractors or volunteers managed or supervised by this employee.

## Years in job

The number of years this person has been employed in this job at your organization.

## Gender

Select Male, Female or Non-Binary/Non-Conforming.

| Job title at your org | Current pay: FT: Annual PT: Hourly | Eligible for bonus | Bonus paid | FTEs <br> managed | $\begin{aligned} & \text { Years } \\ & \text { in job } \end{aligned}$ | Gender |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | \$ | $\square$ | \$ |  |  | $\mathrm{M} \square \mathrm{F} \square \mathrm{NB} \square$ |
|  | \$ | $\square$ | \$ |  |  | $\mathrm{M} \square \mathrm{F} \square \mathrm{NB} \square$ |
|  | \$ | $\square$ | \$ |  |  | $\mathrm{M} \square \mathrm{F} \square \mathrm{NB} \square$ |
|  | \$ | $\square$ | \$ |  |  | $\mathrm{M} \square \mathrm{F} \square \mathrm{NB} \square$ |
|  | \$ | $\square$ | \$ |  |  | $\mathrm{M} \square \mathrm{F} \square \mathrm{NB} \square$ |
|  | \$ | $\square$ | \$ |  |  | $\mathrm{M} \square \mathrm{F} \square \mathrm{NB} \square$ |
|  | \$ | $\square$ | \$ |  |  | $\mathrm{M} \square \mathrm{F} \square \mathrm{NB} \square$ |
|  | \$ | $\square$ | \$ |  |  | $\mathrm{M} \square \mathrm{F} \square \mathrm{NB} \square$ |
|  | \$ | $\square$ | \$ |  |  | $\mathrm{M} \square \mathrm{F} \square \mathrm{NB} \square$ |
|  | \$ | $\square$ | \$ |  |  | $\mathrm{M} \square \mathrm{F} \square \mathrm{NB} \square$ |

Enter the typical starting pay for employees in this position at your organization:
Full-time (enter as annual salary): \$ $\qquad$ Part-time (enter as hourly rate:): \$

## During the past year has your organization had particular difficulty hiring and/or retaining qualified employees for this job?

$\qquad$ No

If you have employees in this job based on the survey job description, enter your information below for each individual employee. Otherwise skip this section.

## Job title at your organization

This is for reference only. Your organization's job title may be different from the survey job title listed.

## Base Pay Rate as of May 1, 2024

Enter the actual base pay rate for the employee as of May 1, 2024. For full-time employees, enter the annual base salary. For part-time employees, please enter the hourly rate.
Eligible for bonus or incentive pay
Check the box if the employee in this job is eligible for any type of incentive or bonus pay in addition to the regular base pay, regardless of whether or not the employee actually received bonus or incentive pay during the past 12 months. If the employee is not eligible, do not check the box.

## Bonus or incentive pay paid during past 12 months

Enter a dollar amount here only if the employee actually received bonus or incentive pay during the past twelve months. Otherwise leave it blank or enter zero.
Number of full-time equivalent (FTE) employees managed (direct and indirect)
Enter the number of employees managed or supervised by this person, directly and indirectly. For example, for the President/CEO/Executive Director position, list the total number of FTE employees of the organization. Do not include contractors or volunteers managed or supervised by this employee.

## Years in job

The number of years this person has been employed in this job at your organization.

## Gender

Select Male, Female or Non-Binary/Non-Conforming.

| Job title at your org | Current pay: FT: Annual PT: Hourly | Eligible for bonus | Bonus paid | FTEs managed | $\begin{aligned} & \text { Years } \\ & \text { in job } \end{aligned}$ | Gender |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | \$ | $\square$ | \$ |  |  | $\mathrm{M} \square \mathrm{F} \square \mathrm{NB} \square$ |
|  | \$ | $\square$ | \$ |  |  | $\mathrm{M} \square \mathrm{F} \square \mathrm{NB} \square$ |
|  | \$ | $\square$ | \$ |  |  | $\mathrm{M} \square \mathrm{F} \square \mathrm{NB} \square$ |
|  | \$ | $\square$ | \$ |  |  | $\mathrm{M} \square \mathrm{F} \square \mathrm{NB} \square$ |
|  | \$ | $\square$ | \$ |  |  | $\mathrm{M} \square \mathrm{F} \square \mathrm{NB} \square$ |
|  | \$ | $\square$ | \$ |  |  | $\mathrm{M} \square \mathrm{F} \square \mathrm{NB} \square$ |
|  | \$ | $\square$ | \$ |  |  | $\mathrm{M} \square \mathrm{F} \square \mathrm{NB} \square$ |
|  | \$ | $\square$ | \$ |  |  | $\mathrm{M} \square \mathrm{F} \square \mathrm{NB} \square$ |
|  | \$ | $\square$ | \$ |  |  | $\mathrm{M} \square \mathrm{F} \square \mathrm{NB} \square$ |
|  | \$ | $\square$ | \$ |  |  | $\mathrm{M} \square \mathrm{F} \square \mathrm{NB} \square$ |

Enter the typical starting pay for employees in this position at your organization:
Full-time (enter as annual salary): \$ $\qquad$ Part-time (enter as hourly rate:): \$

## During the past year has your organization had particular difficulty hiring and/or retaining qualified employees for this job?

$\qquad$
$\square$ Yes
No

If you have employees in this job based on the survey job description, enter your information below for each individual employee. Otherwise skip this section.

## Job title at your organization

This is for reference only. Your organization's job title may be different from the survey job title listed.

## Base Pay Rate as of May 1, 2024

Enter the actual base pay rate for the employee as of May 1, 2024. For full-time employees, enter the annual base salary. For part-time employees, please enter the hourly rate.
Eligible for bonus or incentive pay
Check the box if the employee in this job is eligible for any type of incentive or bonus pay in addition to the regular base pay, regardless of whether or not the employee actually received bonus or incentive pay during the past 12 months. If the employee is not eligible, do not check the box.

## Bonus or incentive pay paid during past 12 months

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Enter the number of employees managed or supervised by this person, directly and indirectly. For example, for the
President/CEO/Executive Director position, list the total number of FTE employees of the organization. Do not include contractors or volunteers managed or supervised by this employee.

## Years in job

The number of years this person has been employed in this job at your organization.

## Gender

Select Male, Female or Non-Binary/Non-Conforming.

| Job title at your org | Current pay: FT: Annual PT: Hourly | Eligible for bonus | Bonus paid | FTEs managed | Years <br> in job | Gender |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | \$ | $\square$ | \$ |  |  | $\mathrm{M} \square \mathrm{F} \square \mathrm{NB} \square$ |
|  | \$ | $\square$ | \$ |  |  | $\mathrm{M} \square \mathrm{F} \square \mathrm{NB} \square$ |
|  | \$ | $\square$ | \$ |  |  | $\mathrm{M} \square \mathrm{F} \square \mathrm{NB} \square$ |
|  | \$ | $\square$ | \$ |  |  | $\mathrm{M} \square \mathrm{F} \square \mathrm{NB} \square$ |
|  | \$ | $\square$ | \$ |  |  | $\mathrm{M} \square \mathrm{F} \square \mathrm{NB} \square$ |
|  | \$ | $\square$ | \$ |  |  | $\mathrm{M} \square \mathrm{F} \square \mathrm{NB} \square$ |
|  | \$ | $\square$ | \$ |  |  | $\mathrm{M} \square \mathrm{F} \square \mathrm{NB} \square$ |
|  | \$ | $\square$ | \$ |  |  | $\mathrm{M} \square \mathrm{F} \square \mathrm{NB} \square$ |
|  | \$ | $\square$ | \$ |  |  | $\mathrm{M} \square \mathrm{F} \square \mathrm{NB} \square$ |
|  | \$ | $\square$ | \$ |  |  | $\mathrm{M} \square \mathrm{F} \square \mathrm{NB} \square$ |

Enter the typical starting pay for employees in this position at your organization:
Full-time (enter as annual salary): \$ $\qquad$ Part-time (enter as hourly rate:): \$

## During the past year has your organization had particular difficulty hiring and/or retaining qualified employees for this job?

$\square$ Yes
$\square$ No

## ADDITIONAL QUESTIONS FOR PROFESSIONAL-LEVEL JOBS

Please answer these questions if you are reporting any employees at least one of the professional-level survey jobs.

```
Do you provide a company car for itinerant personnel?
\square Yes }\square\mathrm{ No }\square\mathrm{ Not applicable
```

Please state the number of additional vision-specific professionals you expect your agency will need to hire due to increases in services or due to retirement in:

1 year
additional vision-specific professionals
2 years
$\qquad$ additional vision-specific professionals
(cumulative: include the number for 1 year above)
3 years $\qquad$ additional vision-specific professionals
(cumulative: include the numbers for 1 year and 2 years above)

## GLOSSARY OF TERMS

| Across-the-board salary <br> increase | A general pay increase, usually of a certain percent, given to every eligible employee in an <br> organization. The increase may be linked to cost of living or other economic indicators; see <br> Cost of Living Allowance. |
| :--- | :--- |
| Actual base salary | The wages paid for a specific job, not including benefits and incentive pay, such as bonuses. |
| Cafeteria plan | Benefit plans that allow employees to choose the benefits they want from a predetermined <br> list. Employers provide a certain number of credits or dollars to each worker to ensure core <br> coverage, and additional benefits may be purchased at an individual employee's expense. |
| Cost of living allowance | Periodic, across-the-board increases in base pay, designed to keep employees' salaries in line <br> with the rising cost of living. COLA increases are usually linked to price indexes published <br> by the Bureau of Labor Statistics. |
| (COLA) | A retirement plan in which a retired employee receives a specific amount based on salary <br> history and years of service, and in which the employer bears the investment risk. <br> Contributions may be made by the employee, the employer, or both. |
| Defined benefit plan | A retirement plan that specifies the amount of an agency's contribution, but may not have a <br> formula for determining eventual benefits. The agency's contribution is usually a certain <br> percentage of the worker's salary, and a vesting period - specific length of employment - <br> may be required. See Individual retirement account (IRA), Tax-sheltered annuity 401(k), |
| Tax-sheltered annuity 403(b). |  |

## Flexible Spending Account (FSA)

A type of Section 125 account, an FSA holds pre-tax dollars set aside by employees for their health care or dependent care expenses. No amount may be left in the FSA by the end of the year, or it will be lost. There are two types of FSA's: Health Care Spending Account (HCSA) and Dependent Care Spending Account (DCSA).

Full-time equivalent (FTE)

## Health Care Spending Account (HCSA)

Either one full-time position (as defined by an organization's policy regarding the hours required for a full-time workweek), or two or more part-time positions that, when taken together, make up the work schedule of one full-time position.

One of the two types of FSA's (Flexible Spending Account), which holds pre-tax dollars set aside by employees for their health care expenses. No amount may be left in the HCSA by the end of the year, or it will be lost.

An arrangement in which the employer contributes a certain amount per employee per year for health care expenses. This money may be rolled from one year to the next, but is not portable if an employee leaves his/her job.
\(\left.$$
\begin{array}{lll}\hline \begin{array}{l}\text { Health Savings Account } \\
\text { (HSA) }\end{array} & \begin{array}{l}\text { Employee and/or employer make pre-tax contributions that are used by the employee for } \\
\text { future medical, retirement, or long-term care premium expenses. These accounts are used in } \\
\text { conjunction with a high-deductible health insurance policy. The funds can roll over from } \\
\text { year to year and the account is portable. }\end{array} \\
\hline \text { Incentive or bonus pay } & \begin{array}{l}\text { A periodic or one-time financial reward that compensates employees for outstanding job } \\
\text { performance. Bonuses may be given for specific instances of employee achievement or } \\
\text { initiative or when a worker meets or exceeds preset performance goals. }\end{array} \\
\hline \begin{array}{l}\text { Individual retirement } \\
\text { account (IRA) }\end{array} & \begin{array}{l}\text { A defined contribution benefit plan which allows employees to make tax-deductible } \\
\text { contributions to their own retirement accounts. }\end{array}
$$ <br>
\hline \begin{array}{l}Merit or performance-based <br>

increases\end{array} \& Salary increases based on employee merit or performance, over a given period of time.\end{array}\right]\)| Paid time off benefits | Employer-paid time off the job, i.e. vacation, sick days and holidays. |
| :--- | :--- |
| Paid Time Off (PTO) <br> program | In a Paid Time Off program, employeas are given a set number of days off each year to be <br> taken at their discretion (as opposed to separate time off for vacation days, sick days and <br> holidays). |
| Personal days | Days off taken at the discretion of the employee, also called floating holidays. |
| Section 125 plan | A plan in which certain employee benefits are paid with pre-tax dollars. Section 125 plans <br> include premium-only plans, Flexible Spending Accounts, and cafeteria plans. |
| Tax-sheltered annuity 401(k) | A defined contribution retirement plan that allows workers to make pre-tax contributions <br> through salary reduction agreements with their employers. Following a change in tax <br> regulations in 1997, 401(k) plans can now be offered by nonprofit organizations. |
| Tax-sheltered annuity 403(b) | A defined contribution plan, similar to a 401(k), but specifically designed for use by <br> nonprofit and public organizations. |


[^0]:    Now skip the Non-Cafeteria Plans section, go to the Special Accounts section and continue with the Retirement section.

